
BRANDON TANNER

509-209-4655

btannerexternal@gmail.com

Profile

A successful entrepreneur with Executive and Board Director experience and a background in developing organizations spanning from software, hardware and various service offerings in both regulated and non-regulated industries.

Experience

Senior Manager, Rentsys Recovery Services – 2014-Present

The key, driving force behind the company's business continuity and disaster recovery products and services, including the next generation of cloud and recovery products, BlackCloud and BlackVault Managed Recovery Platform. In parallel, from 2015-2017 serving as the Senior Manager for ITS, a sister company in the UK, the platform was successfully developed and deployed in the European market.

VP of Sales & Marketing, IT Lifeline – 2008-2013

Helped transform the business to focus on developing key channel partners that lead to over 70% increase in year over year bookings also leading to the acquisition by Rentsys Recovery Services.

Senior Management & Director, SprayCool – 2006-2008

Brought on board in a business development role to assist the military and defense group, as well as, help with initial commercialization of the technology. Landed the first commercial deals and set up the first utility commercial subsidized agreements.

Director, Next IT – 2004-2005

Key driver in both a product and business development role of landing large early adopter customers like GoArmy.com which today is the virtual avatar SGT Star, as well as, Alaska Airlines which now is Ask Jenn.

Founder & CEO, APerfectWeb – 1997-2004

Started in college with the idea and belief people would use credit cards online, we handled some of the first online transactions on the Microsoft .Net 1.1 platform. Acquired by Next IT in 2004 and became the web platform for the Next IT artificial intelligence solutions.

Education

Whitworth University – BBA, 1997

Skills

Proven skills include: Adaptability, team player, leadership, accountable, decision making, creativity, communication, conflict resolution, self-motivated, public speaking, able to work remotely, and ability to perform under pressure.

References - contact information available upon request

- **Bob Arnold**
President at Disaster Recovery Journal
- **Jim DeWalt**
President & CEO, Associated Industries
- **Jon Eliassen**
Former CEO of Red Lion Hotels and retired Board Chairman for Itron
- **Matthew Gerber**
CEO at Rohinni
Board Director and Chairman, TeraGo Networks
Board Director, Pearson Packaging
- **Rob Neilson**
Former President and Board Director at Itron
- **Tom Stoesser**
President and CEO, Riverbend
President and CEO, Jacklin Land Company and Jacklin Investments
Managing Member, Bighorn Ventures, LLC

Community Involvement

- **Board Chair, Ignite Northwest**
2015-Present (Chairman since 2017)
 - **Past Board Chair, Associated Industries**
2012-Present (Chairman in 2016)
 - **Alumni Representative for Institutional Advancement, Whitworth University**
2012-Present (Chairman in 2016)
 - **Board Advisor, Xpensible**
2015-Present
-