

# 2015 Consultant Directory

The following information was compiled from results of a consultant survey conducted by Disaster Recovery Journal. DRJ does not in any way endorse these companies or their services. All information included in the survey was provided by the vendor. For further information on any specific information included here, contact the consulting company directly. Vendors who would like to be included in future surveys should call DRJ at (636) 282-5800.

## Atlantic Business Continuity Services

**Scott Cave**  
500 Oakbrook Lane  
Summerville, SC 29485  
843-879-5028  
www.AtlanticPrep.com  
resilient@atlanticprep.com

Atlantic's unique combination of experience in Business Continuity, Disaster Recovery, and Emergency Management provides a full 360 degree view of crisis management for our clients. We provide full plan development services, staff and management training, exercise design and facilitation, and plan maintenance tracking and updating. Atlantic serves a wide variety of business, government, and non-profit clients with a focus on quick and effective recovery from any crisis.

## Avalution Consulting

**Brian Zawada**  
323 West Lakeside Avenue, Suite 410  
Cleveland, OH 44113  
866-533-0575  
avalution.com  
contactus@avalution.com

Avalution Consulting is the premier provider of business continuity and IT disaster recovery consulting and software solutions. Our proven approach drives success because we understand that each organization is unique and requires a custom set of solutions that align to management objectives and critical products and services. Consulting Services: program setup, business impact analysis, risk assessment, strategy and plan development, testing and exercising, training and awareness program development, program assessment, program outsourcing, and ISO 22301 organizational certification preparation. Avalution is an ISO 22301 certified firm and maintains a contract on GSA Schedule 70. Let's connect today and explore the

unique challenges currently facing your organization.

## Blue Logic

**Mark Rushworth**  
Bramley Grange, Skeltons Lane  
Leeds, West Yorkshire LS14 3DW UK  
01132739040  
http://www.bluelogic.co.uk

mark.rushworth@bluelogic.co.uk  
From off site backup to cloud based solutions, our disaster recovery and business continuity solutions are tailored to how you do business.

## BluTinity

**Scott Owens**  
PO Box 511491  
New Berlin, Wisconsin 53151  
4142159020  
http://blutinity.com  
info@blutinity.com

BluTinity is a premier management consulting firm specializing in business continuity, disaster recovery planning, disaster simulation drills, risk management, and IT security / compliance. BluTinity's advisors bring an uncommon background of healthcare, manufacturing, insurance, education, utility, professional services, and social services. We are passionate about assisting organizations plan and prepare for the unexpected. We excel in environments with complex and difficult scenarios and have a track record of delivering innovative solutions. Our success stems from deep business process understanding and the ability to offer a risk focused perspective.

## Business As Usual, Inc.

**John Small**  
1926 Honey Laurel Drive  
Conroe, Texas 77304  
972-743-2631  
http://business-as-usual.com  
john-small@business-as-usual.com

Business As Usual's mission is to provide functional, creative, yet affordable solutions to address today's Business Continuation challenges. Incorporated in 2006. Extensive experience in Business Continuation, Emergency Response, Disaster Recovery, Risk Management, and Process Analysis/Improvement. Specific areas of focus are recovery plan development and audit, exercises, and Business Impact Analysis BIA. Client industries include large financial, large mortgage, university, K-12 School District, Health-care (large medical specimen testing labs), Investment Management Services, Stock Brokerage, IT Managed Service / Consulting, Ground Transportation, software development, and Hi-tech Manufacturing. Certifications: CBCP and MBCI.

## Business & Government Continuity Services

**Lloyd R. Smith, Jr., MBCP**  
13404 Princeton Lane  
Edmond, Oklahoma 73113  
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In business for 24 years, BGCS provides business continuity/COOP training and consulting, crisis management, emergency response, risk assessment, business impact analysis, business continuity plan development, testing, personnel/team training, recovery plan mentoring/coaching and auditing services. Our "silver bullet" one day condensed "Business Continuity from A to Z" seminar provides best practice training for executive management

on how to internally develop plans, quicker at less cost. BGCS is available to mentor/coach organizations through the process and provides numerous conference/awareness presentations. BGCS also trains staff how to develop personal/family Disaster Recovery Plans to help employees be safe, and available to return to work.

#### **Continuity Dynamics, Inc.**

**Ralph Petti, MBCI, CBCP, GRCP - President**  
**5 Lyons Mall, Suite 322**  
**Basking Ridge, NJ 07920**  
**888.977.7475**

**www.ContinuityDynamics.com**  
**Info@ContinuityDynamics.com**

Cyber, Pandemic, Supply Chain, Governance Risk + Compliance, Human Resources, Transportation - these are the most critical areas of your business that must be protected in today's times. For over 25 years, the leadership team of Continuity Dynamics has helped to pioneer the industry to be prepared BEFORE events occur. While featured on FOX Business News, ABC affiliates and other international media, we believe that ALL COMPANIES need Business Continuity Planning to complement their Disaster Recovery (back-up), BIA's and other such practices to conduct All-Hazards Planning. Please call us at 888.977.7475 for a free evaluation of your requirements!

#### **CPO, Inc.**

**Tim Lord**  
**2 Ascot Ct.**  
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**803-712-6105**

CPO, Inc. is the exclusive developer and owner of a DR/BC planning software tool, CPOtracker, which is offered in a hosting service. There are two distinct editions of this planning tool: Client Edition – is licensed by public and private sector organizations to develop and maintain their DR/BC, COOP, emergency management and other plans. Pricing is based on only what you need. Consultant edition – is licensed to consultants and used by them to develop and/or maintain plans for their customers. Pay only when you use the system. Other services: CPO also provides DR/BC plan development and consulting services.

#### **Deloitte & Touche LLP**

**David Sarabacha - MBCP, MBCI, CISSP,**  
**CISM, CGEIT, CISA**  
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As the top rated strategic risk and cyber security professional services firm in the world and provider of full-scope resilience services, Deloitte has the experience to help your organization better predict, protect, respond and recover from nearly any catastrophic event. Whether your greatest risks are cyber-based, brand and reputational concerns, third party reliance, operational failures or traditional financial impacts, Deloitte has solutions that can help improve your readiness. We provide crisis management, strategic communications, supply chain support and data center/network design services, in addition to traditional requirements analysis/BIA, strategic cost-benefit analyses, plan development and integrated exercise design and implementation services.

#### **DPS Management Consultants**

**Louis Scoma**  
**3974 Witten Drive**  
**Colleyville, Texas 76034**  
**8176807774**

**www.DPSconsultants.com**  
**LouScoma@DPSconsultants.com**

Professional consulting services with more than 44 years of experience and serving more than 2,000 clients in the USA and Europe. Primary consulting services in the development of business recovery planning for any IT operations, and business unit. Testing and evaluating Contingency recovery plans for their effectiveness and state of readiness.

#### **Disaster Management, Inc.**

**Doug Henderson, FSA, CBCP**  
**1531 SE Sunshine Ave**  
**Port St Lucie, Florida 34952**  
**772.337.2985**

**www.disastermgmt.com**  
**doug@disastermgmt.com**

In business for over 20 years, DMI provides customized enterprise-wide business continuity and risk management consulting services. We examine all the key resource requirements (personnel, infrastructure and technology) of business operations and provide professional advice to improve resiliency and recoverability. Consulting services are reasonably priced and are tailored to meet the specific needs of each client. For additional information, please call

us or visit our website at [www.disastermgmt.com](http://www.disastermgmt.com).

#### **Disaster Survival Planning, Inc.**

**Judy Bell**  
**5352 Plata Rosa Ct.**  
**Camarillo, CA 93012**  
**jbelle@dspnetwork.com**  
**800-601-4899**

Disaster Survival Planning Network (DSPN) helps organizations develop comprehensive enterprise-wide business continuity programs. We are a network of nationally-certified business continuity and emergency response professionals who work one-on-one with top executives, department managers, safety committees, and business continuity project coordinators to plan, implement, and test business continuity programs. For clients who already have business continuity programs, we help audit, test, and update their capabilities, thereby identifying gaps in their processes and recommending enhancements consistent with best practices in the industry.

#### **DisasterComUK Ltd**

**Scott Carver MBCI**  
**2 Wellington Place**  
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**www.disastercomuk.co.uk**  
**info@disastercomuk.co.uk**

We will help your organisation improve its resilience to major incidents and prepare you to deliver an effective response. Whatever the threat. DisasterComUK consists of Crisis Management, Business Continuity, and Disaster Recovery consultants, contractors, and trainers. The DisasterComUK team consists of consulting practitioners with extensive Business Continuity Management expertise in IT, Telecommunications, Local Authorities, Finance and Banking, Manufacturing, Insurance, Supply Chain and Transport logistics, and Retail as examples. DisasterComUK is a fully scalable solution for organisations requiring one or many resources to develop or simply support their Business Continuity Management activities at a local, national or international level.

#### **Dr. Tom Phelan Consulting**

**Thomas D. Phelan**  
**6385 Wilson Road**  
**Vernon Center, New York 13477**  
**315-829-4199**  
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Dr. Tom is broadly experienced in emergency management, incident management team building, exercise design, training and educational

instructional design. Schedule is normally full, but time can be devoted to short-term per diem sub-contracting. Still \$1,450/day plus expenses, net 30. Currently active with FEMA/EMI Leaders Academy, NeighborWorks America training and contract work for crisis communication and exercise evaluation. Experience includes work in U.S., Canada, Sri Lanka, India, U.K., Singapore, and New Zealand.

#### **Eagle Rock Alliance**

**Gerry Nolan**

**80 Main Street**

**West Orange NJ 07052**

**gnolan@eaglerockalliance.com**

**973-325-9900**

Since 1998, Eagle Rock's expert staff and contract BC, DR and IT consultants have created or supported hundreds of BCM programs, analyses and risk management solutions. The firm's extensive project portfolio specializes in enterprise resiliency planning, BC/DR program management, risk assessments, BIAs, continuity and recovery strategy evaluations, business function continuity, IT systems and services recovery, plan development, documentation and test exercises. Comprehensive BC, IT-DR, cloud and colo plans, and program management services are also available. Projects are bid at fixed fees or on time and material, at competitive rates for resource skill levels required.

#### **eBRP Solutions Inc.**

**Jennifer Craig**

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**905-677-0404, fax 905-677-6677**

**www.eBRP.net**

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In business for more than nine years, eBRP Solutions Inc. has five locations and 10 fulltime consultants, some of whom are certified business continuity planners. They've been involved in or completed hundreds of disaster recovery plans. The firm has a risk management approach by identifying interdependencies, gaps and vulnerabilities leading to plan development and incident management. Complete disaster recovery planning, business continuity planning, project management and a range of services are available. A web-based Toolkit Suite is also available. Contracting in foreign countries is possible. The average hourly rate is based on the scope of the engagement.

#### **Ernst & Young, LLP**

**Suzie Ray**

**220 South Sixth Street, Suite 1400**

**Minneapolis, MN 55402**

**suzanne.ray@ey.com**

**612-371-6799**

A challenge facing many organizations today is increased risk operating and transforming the technology infrastructure that supports critical business processes. These risks could include: disasters (man-made or natural), infrastructure technical architecture issues related to availability, performance, agility, security (e.g. denial of service), interoperability, or a requirement for rapid adaption or technology transformation brought on by business change. To help organizations combat these risks, EY takes an integrated IT Infrastructure & Service Resiliency (I&SR) approach that addresses both business and technology performance and risk. EY I&SR core service offerings include: business continuity management, data center & disaster recovery strategy, networks and telecom transformation, compute and core services transformation, and storage optimization and data protection.

#### **Fairchild Consulting Services, LLC**

**Aaron Callaway**

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**North Andover, MA 01845**

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**FairchildConsult.com**

**more.information@fairchildconsult.com**

Our goal at Fairchild Consulting is to continually raise the standard for the industry by providing solutions that are specifically designed to advance our clients to a new level of resilience. Your organization deserves the power of a collaborative partner that is committed to surpassing your expectations by leveraging proven methodology with unequalled innovation. Fairchild Consulting's business resiliency methodology blends years of management consulting to focus on business continuity, information security, IT disaster recovery, and risk management. Fairchild Consulting recognized a need, within the business resiliency community, for the next level of consulting service and expertise.

#### **Forsythe Solutions Group**

**David Halford**

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**Skokie, IL 60077**

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Forsythe is one of the largest, independent IT

integrators in North America, helping clients make smart IT investment decisions that deliver real results. Since 1971, Forsythe has been helping organizations in all industries with their information technology. Using sound strategies and extensive data center expertise, we help companies do more with less. Whether it's to manage risk, lower costs, secure data or improve performance, we plan, procure, build, migrate and manage IT infrastructure for today and tomorrow. Forsythe creates solutions that make practical business sense from idea to implementation and deliver bottom-line results.

#### **Fusion Risk Management, Inc.**

**Andy Mercker**

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**Rolling Meadows, IL 60008**

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Fusion delivers world-class Advisory Consulting Services for Operational Risk Management, Business Continuity, Crisis Management, IT Disaster Recovery, and Data Center Resilience. Fusion also provides the Fusion Framework® Continuity Risk Management System™ -- the world's most advanced and easy-to-use system for enterprise-class Risk Management & Contingency Planning. The founders of Fusion Risk Management consist of recognized industry leaders representing more than 125 years of relevant experience through executive management, consulting and thought-leadership roles with top companies including Comdisco, IBM, HP, Deloitte, SunGard, Forsythe and other leading organizations. The Fusion team has developed over one thousand client programs, managed over one thousand crisis events, conducted thousands of test exercises, and built the networks and data centers relied upon by organizations worldwide.

#### **Hewlett-Packard**

**Joachim Mayer**

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**55442**

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HP has been in business since 1939, and has been in the continuity services business since 1984. Hewlett-Packard has several hundred business continuity planners worldwide, the majority of whom are certified. HP provides comprehensive business continuity consulting and program management services tailored to each customer's requirements. HP's methodology is based upon industry standards as

well as HP's best practices, addressing both business and technical requirements. HP also provides collaborative consultation, mentoring and training for customer staff wishing to maximize use of their own staff. The company has been involved with or completed more than 1500 business continuity plans in a wide array of industries as well as for government entities. Consultants use HP developed tools, as well as commercially available planning software packages if preferred. HP provides either fixed price or time and expenses consulting. The hourly fees vary depending on the skill and experience needed.

### **IBM Resiliency Services - International Business Machines Corp.**

**Kathy Henrich**

**New Orchard Road  
Armonk, NY 10504**

**877-426-3287**

<http://www.ibm.com/services/continuity>

[kshenri@us.ibm.com](mailto:kshenri@us.ibm.com)

IBM Resiliency Services helps to ensure clients are prepared in today's "always on" world. We offer resiliency consulting, cloud services, high availability, in-country and global data back-up, and managed rapid infrastructure recovery services. IBM has more than 50 years of resiliency experience with a 100% recovery record for declared disasters. With over 4,000 resiliency professionals in 312 resiliency centers across 68 countries, we tailor solutions to virtually any organization's risk and compliance needs. Our proven tools and comprehensive methods leverage technology and automation to enable robust testing to ensure our clients meet their recovery objectives. IBM Resiliency Services -- always there, in an always-on world.

### **Institute for Business Continuity Training**

**Michael Bittle**

**1623 Military Road, Suite 377  
Niagara Falls, NY 14304-1745  
844-408-4358**

[www.IBCT.com](http://www.IBCT.com)

[mbittle@ibct.com](mailto:mbittle@ibct.com)

The Institute for Business Continuity Training (IBCT) is an international Business Continuity training and consulting company, offering a wide range of Business Continuity Management services. In particular, our training courses are provided online, onsite, and throughout the year in the United States, the Middle East, the Caribbean, Europe and around the world. Our training and consulting staff are all certified BCM professionals, each with over 20 years of experience in line management as well as Business Continuity Planning, drawn from a

variety of fields including manufacturing, retail, IT, and financial services, among others.

### **Johnson Consulting**

**Neil Johnson**

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Delafield, WI 53018**

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Johnson Consulting is a boutique consulting firm specializing in Business Continuity, Disaster Recovery, and Information Security Consulting. Since 1996 we have been at the forefront of our clients resiliency and deliver a world-classed portfolio of consulting solutions. We blend cutting edge security techniques into industry standard Business Continuity methods for a contemporary and relevant consulting solution. Johnson Consulting is your first choice for Risk Assessment, Business Impact Analysis, Recovery Strategy Selection, Plan Development, Emergency Response Plan Development, Awareness and Training, and Disaster Recovery Plan testing and exercising. Industries include: financial services, banking and insurance, airline, manufacturing, and others. Veteran owned.

### **KETCHConsulting**

**Ted Brown**

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[tedbrown@ketchconsulting.com](mailto:tedbrown@ketchconsulting.com)

KETCHConsulting helps with Disaster Recovery (DR), Business Continuity (BCP/COOP), Hot/Alternate Sites, Emergency Response, Crisis Management, and Information Security. KETCHConsulting analyzes your BCP/COOP strategy, implementation, and staffing. We'll help with Planning or Notification software RPS/selection. We guarantee Hot Site or software savings. Our BIAs and Tabletop approaches are unique, with better participation/results. Concerned about ISO22301 or other standards? KETCHConsulting can insure compliance. Gaining Executive buy-in for BCP/COOP is one of our specialties. Need help with Workplace Violence or Ebola preparation? See us! KETCHConsultants are all certified (CBCP or FBCI), senior, experienced; averaging 30 years in IT, 25 years in BCP/COOP.

### **Kildow Consulting**

**Betty Kildow**

**126 Ulen Boulevard  
Lebanon, IN 46052-1265**

**765-483-9365**

[BettyKildow@comcast.net](mailto:BettyKildow@comcast.net)

Betty A. Kildow, CBCP, FBCI, business continuity consultant, speaker, educator, and author for more than 25 years. Partners with executives, department managers, planning groups, and business continuity managers to provide a tailored, comprehensive approach to business continuity, disaster recovery, enterprise risk management, supply chain risk management, and emergency management planning, training, and testing, as well as reviews and audits. Involved in the development of more than 75 plans. Certified ISO-22301 Master and Trainer and ISO-28000 Lead Implementer and Trainer. Quotes for engagements including in foreign countries available upon request.

### **KingsBridge Disaster Recovery**

**Steve Rogers and/or Matt Melvin  
812 Proctor Ave.**

**Ogdensburg, NY 13669**

**1-888-246-6642**

[www.disasterrecovery.com](http://www.disasterrecovery.com)

[information@disasterrecovery.com](mailto:information@disasterrecovery.com)

In the field since 1983, KingsBridge is one of the most experienced in DR/BC consulting. Combine that with our ISO 22301-ready SHIELD software solution for those who have the in-house resources to develop their plan, but need the right tool to improve and accelerate the process, and you can see what sets KingsBridge apart. From a nine-person law firm to a major air carrier with over 50 thousand employees, our varied client base is proof of our ability to work with any size and type of organization, and to fit within an equally ranging budget spectrum. Whether you use our consulting services or our software, or both, your plan will stand the test of time and ensure your compliancy.

### **KPMG LLP**

**Robbie Atabaigi**

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Increasing regulatory demands, cost pressures, competition from home and overseas -- all can affect an organization's growth agenda. KPMG Advisory can help. Our professionals combine technical, market, and business skills that allow them to deliver objective advice that can help

you grow your business, improve performance, and manage risk more effectively. Many experienced planners are certified and available globally. The firm's emphasis is on enterprise-wide risk management and end-to-end resiliency planning services. Complete business resiliency program or project management is available. For more information please contact [us-advisoryservices@kpmg.com](mailto:us-advisoryservices@kpmg.com) or visit [www.us.kpmg.com](http://www.us.kpmg.com)

#### **McWains Chelsea**

**Marv Wainschel**  
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973-796-2100  
[www.McWains.com](http://www.McWains.com)  
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McWains runs the full gamut of business continuity, problem resolution and situation management, including Pandemic Response, BIAs, tests and exercises, assessments, and guidance and on-the-job training for customized BC/Risk Management program development. We have completed hundreds of plans, and our consultants are highly competent, each with many years experience.

#### **Paradigm Solutions International, Inc**

**Stephen P. Myers, CBCP, CBCV, MBCI,**  
Director of Project Services  
6701 Democracy Boulevard, Suite 300  
Bethesda, MD 20817  
800-558-9568, Ext 305  
[www.ParadigmSi.com](http://www.ParadigmSi.com)  
[SMyers@ParadigmSi.com](mailto:SMyers@ParadigmSi.com)

PSI's emphasis is on the entire organizations Business Continuity/DR Planning lifecycle, which includes Plan Audit, Impact Analysis, Risk Assessment, Plan Development, Training, Testing and Exercising, Plan Maintenance, and Standards Compliance. Our Business Continuity Planning process is designed for improved preparedness to minimize exposure to any type of business loss or disruption. Our Certified Business Continuity Professionals (CBCP, CBCV, and MBCI) are ready to assist in all aspects of your Business Continuity program including the deployment of OpsPlanner™, PSI's world-class software tool that allows you to more efficiently and effectively manage your planning and incident recovery activities over the Web.

#### **PricewaterhouseCoopers (PWC)**

**Phil Samson**  
2001 Ross Ave., Ste. 1800  
Dallas, TX 75201  
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214-754-7269

PwC has been delivering business continuity and resiliency solutions for more than 25 years. The firm has more than 161,000 people in 154 countries in firms across the PwC network. The majority of them are certified business continuity professionals. They have been involved in or completed more than 2500 business continuity, emergency response, crisis management and disaster recovery plans. The firm's emphasis is on a lifecycle of resiliency solutions, ranging from program assessments to impact analyses, plan development, testing and technology resiliency improvement focused on program success and sustainability. Particular focus is paid to aligning continuity and resiliency requirements with enterprise-wide risk management. Complete disaster recovery, business continuity, crisis management and project management services are available. PwC works with clients to determine continuity program automation needs and either helps them to build a tool or to select an appropriate application. They work with all commercially available planning software. Contracting in foreign countries is possible. The average hourly rates vary depending on the mix of consultant skills and experience needed to meet the client's engagement requirements.

#### **Protiviti**

**Jeffrey Weber**  
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Protiviti ([www.protiviti.com](http://www.protiviti.com)) is a global consulting firm that helps companies solve problems in finance, technology, operations, governance, risk and internal audit, and has served more than 40 percent of FORTUNE 1000® and FORTUNE Global 500® companies. Protiviti and its independently owned Member Firms serve clients through a network of more than 70 locations in over 20 countries. The firm also works with smaller, growing companies, including those looking to go public, and government agencies. Our Business Continuity Management service offers solutions to assist organizations in the analysis, development and implementation of comprehensive business continuity plans to protect critical business processes.

#### **RecoveryPlanner**

**Jeff Goldstein**  
101 Merritt Blvd.  
Trumbull, CT 06611  
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Since 1995, RecoveryPlanner's certified Business Continuity Planners have designed plans for all facets of the business continuity (BCM), disaster recovery (DR) and crisis management (CIM) as well as IT and Operational Risk Assessments for organizations of all sizes, industries all over the world. RecoveryPlanner recognizes that no two companies are alike. Our project teams ensure that plans are flexible, scalable, and designed to achieve your current and future BCM and Risk mitigation goals. Our industry expertise and broad Business Continuity Management experience means we will help your organization with compliance, best practices, risk mitigation and cost control.

#### **Recovery Plus Planning Services**

**Jim Mannion**  
2546 Evergreen Circle  
McHenry, IL 60050  
[jim@recovery-plus.com](mailto:jim@recovery-plus.com)  
847-867-1977

Recovery planning strategy development and plan development.

#### **Rothstein Associates Inc,**

**Philip Jam Rothstein**  
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In business for 30 years, Rothstein Associates Inc. has one location and three fulltime consultants, all of whom have completed a certification program (FBCI). The company has been involved in or completed 150+ disaster recovery plans. The firm's emphasis is on business continuity, crisis management, risk management and reputation management. Complete disaster recovery plans, project management and risk/impact assessments are available. Through our subsidiary [www.RothsteinPublishing.com](http://www.RothsteinPublishing.com), we provide professional books and content by industry founders and thought leaders. Contracting in foreign countries is possible.

### Santee Solutions

**Jim Hutto**  
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Santee Solutions is an advisory firm focused on Expense Management and Risk Mitigation. Although consulting services are available, our core focus is on identifying and implementing "best practice" tools for Emergency Planning and Communication. Our "best practices" are proven (over 1600 plans) to meet the needs of mid-market and enterprise organizations (both commercial and public sector) where we provide cost effective tools to maximize return and ensure that organizations will be prepared to respond to any disaster or crisis. Call us to discuss your situation to see if our "best practices" can help you.

### Securely Yours LLC

**Sajay Rai**  
131 Guilford Road  
Bloomfield Hills, MI 48304  
248-723-5224  
[www.securelyyoursllc.com](http://www.securelyyoursllc.com)  
[sajayrai@securelyyoursllc.com](mailto:sajayrai@securelyyoursllc.com)

We provide business continuity and disaster recovery consulting services across all industries. These services include development of Business Impact Analysis (BIA) documents, business continuity plans and disaster recovery plans. We also conduct simulations and tabletop exercises on an annual basis to test the BCP and DR plans. We also have extensive experience in DR architecture and development of DR strategies.

### Strand Earthquake Consultants

**Carl Strand**  
1436 S. Bentley Ave., #6  
Los Angeles, CA 90025  
310-473-2316  
[www.strandearthquake.com](http://www.strandearthquake.com)  
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In business for 20 years, Strand Earthquake Consultants has one location and one full-time consultant. The company has been involved in or completed 100s of recovery plans. The firm's emphasis is on earthquake monitoring, automatic shutdown systems, seismic gas shutoff valves, seismic switches and recorders. Contracting in foreign countries is possible. The average hourly rate is \$125.

### Sungard Availability Services

**Vincent Bugge**  
680 East Swedesford Road  
Wayne, PA 19087  
1-866-714-7209  
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Sungard Availability Services has more than three decades of experience in business and technology availability. Our consulting teams will work hard alongside your team to address the critical challenges you face, no matter what your industry is. We have a track record of success in engaging with clients across the following four areas: Business Continuity, Information Security, IT Disaster Recovery and Cloud Consulting. We see ourselves as your partner, with our mission to help you improve the availability, security, recoverability, and performance of your business, all while staying compliant with regulatory mandates.

### Supremus Group LLC

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Our templates for BIA, Risk assessment, BCP/DRP are used by more than 1200 companies to create their own plans or use them in their client's project. The complete set has 100 documents which includes templates, guides, policies, worksheet, samples, forms etc.

### TAMP Systems

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TAMP's web-based Business Continuity Management (BCM) software is named the Disaster Recovery System (DRS), which is provided as a Software as a Service (SaaS) or client-hosted model. The DRS software creates plans, keeps plans up-to-date and manages BCM data. TAMP's Consulting Services include the development of the Risk-Threat Assessment and Business Impact Analysis (BIA). In addition, TAMP provides plans for business continuity, emergency plans, disaster recovery, crisis management, pandemics, workforce interruptions and other disaster incidents. Many of TAMP's clients benefit from its turn-key planning services. TAMP also provides the Essential Notification System (ENS), which is a

cost-effective solution to automated delivery of voice messages and failover from your voice-mail system for disaster recovery. ENS can be provided as an independent software application or integrated into DRS.

### Virtual Corporation

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Virtual is thrilled to announce the integration of the powerful business intelligence tool, iDashboards, with Sustainable Planner. iDashboards brings exceptional graphical reporting to our comprehensive resilience tool, SP, that already encompasses risk and resilience program assessment, crisis and event management, and BC, DR and emergency management planning. Virtual has been providing world class software and consulting services for 20 years, and is the originator of the business continuity maturity model®; a global program assessment tool that is available from [www.theintelligentchoice.com](http://www.theintelligentchoice.com). Contact Virtual for a demonstration today!

### Wordsworth & Associates

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In business for over 12 years, Wordsworth and Associates has one location and more than 20 fulltime consultants, some of whom are certified business continuity planners. They have been involved in or completed more than 150 disaster/business recovery plans. The firm's emphasis is on data processing, corporate functions, and emergency management. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible.

**xMatters Announces Enhanced Notification Platform**

SAN RAMON, Calif. – xMatters, Inc., a San Ramon, CA-based manufacturer of communication-enabled business and technology platforms, recently introduced the latest release of its xMatters On-Demand cloud platform. Among its many capabilities, the technology facilitates efficient two-way enterprise-wide intelligent communications and alerting, especially in emergencies.

xMatters facilitates effective two-way communications to relevant internal teams and external service providers by setting up instant conference bridges during a crisis situation and escalating communications in alignment with pre-defined processes.

xMatters’ new technology release facilitates efficient and proactive communications to business owners, management and customers, especially in emergency situations. In addition, the company claims to have boosted cloud security capabilities by integrating cloud systems from behind firewalls.

The xMatters On-Demand cloud platform is currently available.

<http://www.xmatters.com/>

**Capital Continuity Announces Integration to Recovery Point’s Cloud Backup Recovery Solutions Portfolio**

WATFORD – Capital Continuity, a provider of replication, recovery and migration software for managed service providers (MSPs), announced that its Business Interruption Protection software (BIPs) is now integrated into Recovery Point’s cloud backup and recovery solution set.

“The addition of Capital Continuity’s technology expands our RaaS portfolio and allows us to deploy industrial strength, high-availability Cloud recovery solutions to the AIX marketplace, as well as Intel and iSeries,” explained Marc Langer, president of Recovery Point. “For the first time, we have the ability to restore complex AIX environments in a matter of minutes.”

Recovery Point is enhancing its cloud backup and recovery solution set to meet increasing client needs for hybrid solutions that address both disaster recovery after major outages and instant recovery for “always on” critical applications.

“Recovery Point is an established leader in providing integrated business continuity and disaster recovery solutions,” said Lee Exall, managing director of Capital Continuity. “We are proud that Recovery Point has selected our BIPs technology as part of its commitment to provide guaranteed protection and recovery across North America.”

Recovery Point offers an array of scalable Cloud-based backup and recovery solutions for environments ranging from the IBM mainframe through nearly all midrange platforms to physical and virtual Wintel environments. These Recovery as a Service (RaaS) solutions eliminate tape-based restores as the primary method of application recovery and result in improved RPOs and RTOs. Recovery Point’s solutions can be applied to any size requirement, from gigabytes to petabytes, with support for both customer-owned and Recovery Point-provided solutions.

Recovery Point combines industry-leading technologies with a powerful network and secure host-

ing infrastructure to make RaaS programs affordable for a wide range of clients. Hybrid solutions, which leverage client-dedicated storage with Recovery Point’s inventory of advanced technology, keep costs and recovery times down.

“Capital Continuity delivers a cost effective, elegant solution for UNIX that allows Recovery Point to expand its RaaS capabilities to previously underserved environments in an easy-to-deploy, cost-effective way,” said Langer. “When we’ve previewed the software to customers, they’ve been amazed by the speed in which we can recover and restore their critical systems.”

For more information, visit [www.capitalcontinuity.co.uk](http://www.capitalcontinuity.co.uk) and [www.recoverypoint.com](http://www.recoverypoint.com).

**Avalution Releases ‘Business Continuity Management 101: Key Activities and Outcomes’**

CLEVELAND, Ohio – Avalution Consulting – a leading provider of business continuity consulting and software solutions – announced today the release of the Business Continuity Management (BCM) 101: Key Activities and Outcomes educational video series.

The six videos in this series examine each phase in the business continuity planning life-cycle, including:

- Business Continuity Program Design
- Business Impact Analysis & Risk Assessment
- Strategy Development
- Plan Development
- Training & Awareness
- Exercising & Continual Improvement

“The Business Continuity 101: Common Questions videos released earlier this year provide a great base for executives recently assigned responsibility of business continuity or practitioners new to the profession to start learning about business continuity,” explains Brian Zawada, Director at Avalution. “However, we wanted to also provide an educational resource that helps explain how to actually go about planning – what activities are included in business continuity planning, how do they fit into the overall development of a program, and what order should they be completed in? These videos provide answers to those questions, and we’re excited to officially release them.”

Visit the Business Continuity Management 101 section on [avalution.com](http://avalution.com) to view these videos.

**Irving Burton Associates’ In Case of Crisis Spins Off to Form New Company RockDove Solutions**

HERNDON, Va. – To leverage its widespread adoption and market traction, the In Case of Crisis division of Irving Burton Associates today announced its spin off to form RockDove Solutions. The new company is focused exclusively on serving the fast growing enterprise mobile marketplace for business continuity and emergency preparedness solutions. In Case of Crisis, the award-winning emergency preparedness solution, will serve as RockDove Solutions’ flagship solution with future mobile offerings planned to support the expanding needs of companies to better prepare for the unexpected and foster a safer workplace.

Headquartered in Herndon, Va., and carrying for-

ward its existing leadership, RockDove Solutions’ management will consist of CEO and President Anna Ryan and Chief Operating Officer Christopher Britton, formerly General Manager of the In Case of Crisis division, and Ray Baldwin as Chief Technical Officer.

“As In Case of Crisis has gained significant market momentum addressing the growing demand for mobile solutions to support emergency preparedness in education, government and for-profit corporations, Irving Burton Associates’ investors made the decision to spin-off In Case of Crisis to allow for dedicated focus on their respective core offerings,” said Britton. “RockDove Solutions exemplifies the core In Case of Crisis mission to help people navigate to safety during an emergency, much the same way a rock dove has served humankind for thousands of years conveying important information, particularly during a crisis.”

For more information visit <http://www.rockdovesolutions.com>.

**Send Word Now Provides Emergency Notification Services During TCS New York City Marathon**

NEW YORK – Send Word Now, the leading worldwide innovator of critical communications technologies, announced today that it will provide emergency notification services to New York Road Runners (NYRR) during the TCS New York City Marathon on Sunday, November 2, 2014. The event marks the fifth year for Send Word Now to supply its award-winning Alerting Service to the group, assisting in providing for the safety and security of marathoners, spectators, sponsors and others along the 26.2-mile race.

Known for being the world’s premier community running organization, New York Road Runners’ mission is to help and inspire people through running. Over the past 55+ years, the organization has grown from a local running club to a global champion of the running movement, promoting numerous world-class events. The TCS New York City Marathon, the biggest and most popular marathon of all, stretches across five boroughs, attracts over 50,000 runners from around the world, and carries a prize purse totaling a guaranteed \$705,000.

As with previous marathons, and in light of the Boston Marathon bombing in 2013, there are a multitude of visible security measures in place, as well as a number of behind-the-scenes security elements. Among them is Send Word Now’s Alerting Service, recognized by Gartner as a “Leader” in its most recent Magic Quadrant for U.S. emergency/mass notification services, and named “Notification System of the Year” by Disaster Recovery Institute International (DRII).

Send Word Now, which is used by more than 1,800 public and private sector organizations worldwide, provides fast, effective and multimodal alerting during critical events, such as inclement weather and security threats. Notifications are communicated via voice and text, and recipient feedback is collected using the solution’s powerful Get Word Back feature. Common uses include emergency response team mobilization, shelter-in-place alerting and evacuations.

“The safety of runners, spectators, volunteers,

and staff throughout the course of the event has always been of highest priority,” said Peter Ciaccia, Chief Production Office of New York Road Runners and Technical Director of the TCS New York City Marathon. “Our goal is to ensure that we are implementing the needed safety and security measures, while causing minimal impact on everyone’s race-week experience.”

Among the many festivities planned during the weeklong celebration are the NYRR Youth Jamboree Presented by Tata Consultancy Services, Poland Spring Marathon Kickoff (5M), NYRR Run with Champions event, Marathon Eve Dinner and the NYRR Dash to the Finish Line 5K.

“As a business headquartered in Manhattan, we are especially proud to serve the critical communications needs of the New York Road Runners during this world-renowned race,” said Lorin Bristow, Senior Vice President, Marketing, for Send Word Now. “We look forward to another safe, secure and successful event.”

### **Mail-Gard® Expands Operations at Main Recovery Center**

WARMINSTER, Pa. — Mail-Gard®, a division of IWCO Direct and one of the nation’s leading providers of critical communication recovery solutions, announced it has increased its main recovery center in Warminster, Pa. by more than 41,000-square-feet, bringing total operations at the facility to 105,000-square-feet. The additional space allows Mail-Gard to continue expanding its capabilities, while offering current customers the continuity and recovery services they rely on.

Mail-Gard has successfully grown its business by adapting to the changing disaster recovery landscape. It has experienced increased demand for its print-to-mail disaster recovery services; including customer declarations, more frequent “live testing” of disaster recovery plans, and operational recovery support.

“As businesses recognize the need for disaster recovery plans to compensate for natural disasters, human error or cyber-attacks, Mail-Gard has experienced growing demand for our disaster recovery and business continuity services,” explained Jerry Montella, executive vice president of sales and marketing at Mail-Gard. “The additional space allows Mail-Gard to grow our business while continuing to fully support current customers’ critical communications recovery needs.”

For more information visit <http://www.iwco.com/what-we-do/critical-communications-recovery/>.

### **SIOS Technology Spotlights 5 Myths about Cloud HA and DR**

SAN MATEO, Calif. — Enterprises are moving more and more applications to the cloud. The use of cloud computing is growing, and by 2016 this growth will increase to become the bulk of new IT spend, according to Gartner, Inc. 2016 will be a defining year for cloud as private cloud begins to give way to hybrid cloud, and nearly half of large enterprises will have hybrid cloud deployments by the end of 2017.

“While the benefits of the cloud may be clear for applications that can tolerate brief periods of downtime, for mission-critical applications, such as SQL Server, Oracle and SAP, companies need a strategy for high availability (HA) and disaster recovery

(DR) protection,” said Jerry Melnick, COO of SIOS Technology Corp. ([www.us.sios.com](http://www.us.sios.com)), maker of SAN and SANless clustering software. “While traditional SAN-based clusters are not possible in these environments, SANless clusters can provide an easy, cost-efficient alternative.”

According to Gartner, IT service failover automation provides end-to-end IT service startup, shutdown and failover operations for disaster recovery (DR) and continuous availability. It establishes ordering and dependency rules as well as IT service failover policies. The potential business impact of this emerging technology is high, reducing the amount of spare infrastructure that is needed to ensure DR and continuous availability, as well as helping ensure that recovery policies work when failures occur, thus improving business process uptime.

For more information SIOS Technology Corp. visit [www.us.sios.com](http://www.us.sios.com).

### **Arbor Continuity and Ripcord Solutions Form Strategic Alliance**

SAN DIEGO, Calif. — Arbor Continuity (<http://arborcontinuity.com>), a business continuity solutions provider, has announced that it has formed a strategic alliance with Ripcord Solutions (<http://ripcord-solutions.com>), provider of customized e-learning courses that vastly simplify training a company’s workforce to maintain and implement its business continuity program. Such training is critical during crises to protect the well-being of employees and safeguard business operations. This partnership will help make Ripcord Solutions’ innovative, cost-effective training courses available to more companies who are strengthening their business continuity programs.

“Training is a high-profile and must-have element of any strong business continuity program. Being able to offer Ripcord’s e-learning courses will equip our clients with the best possible training tools,” said Arbor Continuity founder and CEO, Richard Cooper. “Ripcord’s ability to rapidly deliver top-quality content to a company’s Learning Management Systems (LMS) differentiates this offering from “do it yourself” packages. Working with their e-learning team will provide us with another powerful tool to help further mature and elevate our clients’ business continuity programs.”

“The Arbor Continuity team are experts at the top of our industry when it comes to helping clients put all of the pieces of a business continuity program together,” said Ripcord Solutions’ VP of training production Paul Lambert. “Their ability to integrate our tailored e-learning offerings with other initiatives such as crisis communications and business continuity software will help mature and elevate BC programs across the board for companies large and small.”

For more information visit <http://arborcontinuity.com>.

### **Move to Cloud Not Slowing, but Security Concerns Linger**

WAYNE, Pa. — The swift migration to cloud computing and data recovery services shows no signs of slowing, with half of organizations reporting they expect to boost their cloud services budgets over the next 18 months, according to a new study conducted

by IDG Research Services on behalf of Sungard® Availability Services™ and EMC® Corporation.

The survey of 132 organizations found that driving the movement to the cloud are pressures to pare costs and “do more with less,” as well as the desire for employee mobility. In fact, the percentage of IT services provided by third parties – including outsourcers and cloud providers – is expected to climb 37 percent over the next three to five years. Respondents ranged from companies with less than 1,000 employees to those with more than 10,000.

As for cloud recovery services, nearly half of organizations (46 percent) already invest in such services or plan to within the next one to two years, the survey revealed. Another 30 percent have such services on their radar. With speed of recovery listed as the top benefit of cloud recovery services, over six in ten respondents report four hours or less as the ideal recovery time goal.

To learn more, visit [www.sungardas.com](http://www.sungardas.com) or call 1-800-468-7483.

### **Suffolk University Selects Iron Mountain for Data Center Colocation and Networking Services**

Information Technology (IT) departments at colleges and universities are tasked with supporting the needs of thousands of students and often hundreds of departments, programs and services, making the school’s disaster recovery and business continuity strategy a top priority to ensure seamless service and network availability. Iron Mountain® Incorporated (NYSE: IRM), the storage and information management company, announced it has signed a multi-year colocation agreement with Suffolk University, a leading private institution located in the heart of downtown Boston serving nearly 9,000 students.

Because both the production and disaster recovery data center deployments were in one facility on campus, Suffolk University’s IT organization decided to revisit their strategy early in 2014. They needed an off-premise solution for disaster recovery and decided that data center colocation was the best option. This solution provided Suffolk University with geographical diversity in a purpose-built data center with 24x7 operations and security to safeguard their infrastructure.

“We’re proud to be local and industry leaders in terms of how we’re approaching business continuity and disaster recovery. Too often, these mission critical functions are put on the backburner, but we’ve never been more aware of our need for IT strategies and resources to address them,” said Tom Lynch, chief information officer, Suffolk University. “After evaluating our situation, we knew we needed to rethink our disaster recovery approach. It didn’t make sense to have production and disaster recovery capabilities both located on our campus, and in Iron Mountain, we found a trusted, remote colocation partner with deep experience, which was important to our team.”

“Our data centers are designed to help organizations like Suffolk University to implement a sound business continuity strategy with the additional benefit of supporting networking services,” said Mark Kidd, senior vice president and general manager, data centers, Iron Mountain. For more information, visit [www.ironmountain.com/datacenters](http://www.ironmountain.com/datacenters).



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**Three Rivers Contingency  
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**Treasure Valley BC Planners Association  
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Send additions or corrections to this list to: Jon Seals, jon@drj.com. Be sure to include the organization's name, contact name, address, phone number, and e-mail address. ACP corrections are submitted to DRJ by the national board.