

2014 Consultant Directory

The following information was compiled from results of a consultant survey conducted by Disaster Recovery Journal. DRJ does not in any way endorse these companies or their services. All information included in the survey was provided by the vendor. For further information on any specific information included here, contact the consulting company directly. Vendors who would like to be included in future surveys should call DRJ at (636) 282-5800.

ALL HANDS CONSULTING

Steve Davis
10025 Maple Ave.
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410-730-5677

All Hands Consulting is a large consortium of senior consultants who provide a unique outsourcing resource. All Hands members combine the talents of leading emergency, crisis, and business continuity management experts. Our consultants average over 20 years of experience each in the development of industry standard emergency, crisis, and business continuity management programs.

ATLANTIC BUSINESS CONTINUITY SERVICES

Chris Kendra
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843-879-5028

Atlantic Business Continuity Services consults with a wide variety of organizations, businesses, and governmental entities and facilitates their preparation for the threats, risks, and vulnerabilities unique to their organization. Leveraging our broad and diverse background in information technology, finance, operations, human resources, and emergency management, Atlantic develops highly customized, actionable business continuity plans, disaster recovery plans for IT, and emergency management plans for organizational leaders and governmental entities. Plans are routinely enhanced through customized drills and exercises which enhance stakeholder engagement and move each client toward a high state of readiness for any future disruption.

AVALUTION CONSULTING

Rob Giffin
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Cleveland, OH 44113
contactus@avalution.com
866-533-0575

Avalution Consulting is a leading provider of business continuity and IT disaster recovery consulting and software solutions. Our proven approach drives success because we understand that each organization is unique and requires a custom set of solutions

that align to management objectives and critical products/services. Consulting services: program setup, risk assessment, business impact analysis, strategy and plan development, testing and exercising, training and awareness program development, program assessment, program outsourcing, and ISO 22301 organizational certification preparation. Avalution is an ISO 22301 certified firm and maintains a contract on GSA Schedule 70. Let's connect today and explore the unique challenges currently facing your organization. avalution.com | bccatalyst.com | the-planningportal.com

BETTY A. KILDOW, CBCP, FBCI

Betty Kildow
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765-483-9365

Betty A. Kildow, CBCP, FBCI, business continuity consultant, speaker, educator, and author for more than twenty-five years. Partner with executives, department managers, planning groups, and business continuity managers to provide a tailored, comprehensive approach to enterprise risk management, supply chain risk management, business continuity, disaster recovery, and emergency management planning, training, and testing. Involved in the development of more than 100 plans. Certified ISO-22301 lead implementer and leader auditor and trainer and ISO-28000 lead implementer and trainer. Quotes for engagements including in foreign countries is available upon request.

BICK GROUP

Tad Davies
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314-265-2735

Since 1964, Bick has worked with thousands of clients to improve the performance of their data centers. Organizations such as enterprises, institutions, government agencies and third party data center operators have relied upon Bick's advice to solidify their strategies and tactics.

BUSINESS & GOVERNMENT CONTINUITY SERVICES

Lloyd Smith
13404 Princeton Lane
Edmond (Oklahoma City), OK 73013
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405-286-1649

Business and Government Continuity Services has been in business for 24 years, providing disaster recovery/business continuity and COOP training and consulting services. We provide crisis management, emergency response, risk assessments, business impact analyses, business continuity plan development, testing, personnel/team training, recovery plan mentoring/coaching and auditing services. BGCS will train client staff with a one day condensed "Business Continuity from A to Z" seminar on how to develop plans, quicker at less cost. At the option of the client, BGCS will then mentor/coach the organization through the process as requested. BGCS also provides numerous conference/special event presentations (www.BusinessContinuity.Info)

BUSINESS AS USUAL, INC.

John Small
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Conroe, TX 77304
john-small@business-as-usual.com
972-743-2631

Business As Usual's mission is to provide functional, creative, yet affordable solutions to address today's business continuation challenges. Incorporated in 2006, extensive experience in business continuation, emergency response, disaster recovery, risk management, and process analysis / improvement. Specific areas of focus are recovery plan development and audit, exercises, and business impact analysis. Client industries include behemoth financial, large mortgage, prestigious university, K-12 School District, health-care (large medical specimen testing labs), Investment management services, stock brokerage, IT managed service/consulting, ground transportation, and hi-tech manufacturing. Certifications - CBCP and MBCI.

BUSINESS RESILIENCE SOLUTIONS

Bill Million
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303-902-2762

Our emphasis is on full business continuity and resilience preparedness, including supply chain risk management, hazard/threat analysis, business impact analysis, and crisis management. Added services include data center and facilities operation and planning. We are certified as auditors for PS Prep-110-52 and ISO 22301 and for critical environment audit. BRS is a training partner and educators with The International Consortium for Organizational Resilience.

CONTINUITY DYNAMICS, INC.

Ralph Petti, MBCI, CBCP
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888-977-7475

With a leadership team with each member having almost 30 years of specific BC/DR and risk management experience, Continuity Dynamics continues to raise the bar in our industry. With a unique focus on the analytics of what you spend, how you prepare and how you partner with your supply chain organizations, Continuity Dynamics brings a fresh and welcome perspective to your efforts. With accolades from the US Congress, foreign countries, international associations and companies of all sizes, Continuity Dynamics can truly enhance your risk management planning. Our team collaborates with experienced global and local partners to really deliver for you!

CONTINUITY SOLUTIONS, INC.

Kenneth Sherman
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Columbus, OH 43229
info@csexcellence.com
614-569-3292

The Management of CSI has delivered disaster recovery and business continuity consulting services since the inception of the industry. CSI provides technical staffing, requirements review, program audits, bia-risk-recovery strategy assessments, continuity of government, program testing and exercises, seminars, emergency response, physical and IT security exposure analysis. CSI is referral partner with SunGard Availability Services offering managed information technology services.

CPO, INC.

Tim Lord
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803-712-6105

CPO, Inc. is the exclusive developer and owner of a DR/BC planning software tool, CPOtracker, which is offered in a hosting service. There are two distinct editions of this planning tool: Client Edition – is licensed by public and private sector organiza-

tions to develop and maintain their DR/BC, COOP, emergency management and other plans. Pricing is based on only what you need. Consultant edition – is licensed to consultants and used by them to develop and/or maintain plans for their customers. Pay only when you use the system. Other services: CPO also provides DR/BC plan development and consulting services.

DELOITTE & TOUCHE LLP

David Sarabacha, MBCP, MBCI, CISSP, CISM, CGEIT, CISA
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As the top rated security, privacy and resilience professional services firm in the world and provider of full-scope resilience services, Deloitte has the experience to help your organization better predict, protect, respond and recover from nearly any catastrophic event. Whether your greatest risks are cyber-based, brand and reputational concerns, third party reliance, operational failures or traditional financial impacts, Deloitte has solutions that can help you, improve your company's readiness. We provide crisis management, strategic communications, supply chain support and data center/network design services, in addition to traditional requirements analysis/BIA, strategic cost-benefit analyses, plan development and integrated exercise design and implementation.

DISASTER MANAGEMENT, INC

Doug Henderson
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772-337-2985

In business for 20 years, Disaster Management has one location and one full-time consultant, who is a certified business continuity planner. The company has been involved in or completed 50 business continuity plans. The firm's emphasis is on business continuity plans for corporations and continuity of operations plans for colleges and universities. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in Canada is possible. The average hourly rate is \$120.

DISASTER SURVIVAL PLANNING, INC.

Judy Bell
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Disaster Survival Planning Network (DSPN) helps organizations develop comprehensive enterprise-wide business continuity programs. We are a network of nationally-certified business continuity and emergency response professionals who work one-on-one with top executives, department managers, safety committees, and business continuity project coordinators to plan, implement, and test business continuity programs. For clients who already have business

continuity programs, we help audit, test, and update their capabilities, thereby identifying gaps in their processes and recommending enhancements consistent with best practices in the industry.

DPS CONSULTANTS

Louis Scoma, Jr.
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817-284-7711

Professional consulting services with more than 40 years of experience and serving more than 2,000 clients in the USA and Europe. Primary consulting services in the development of business recovery planning for any IT operations, and business unit. Testing and evaluating Contingency recovery plans for their effectiveness and state of readiness.

DR. TOM PHELAN CONSULTING

Dr. Tom Phelan
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315-829-4199

With years of experience in client centered consulting and training, Phelan is engaged in emergency management, crisis communication, and incident management team training. Exercises and evaluations are available as well. Phelan is available for keynote presentations which he has successfully delivered across the U.S., in Singapore and New Zealand. He is available on a per diem basis through prime contractors at a daily rate of \$1,450 plus expenses. Client work in 2013 included federal government agencies, universities, private sector firms and not-for-profits.

EAGLE ROCK ALLIANCE

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973-325-9900

Since 1998, Eagle Rock's expert staff and contract BC, DR and IT consultants have created or supported hundreds of BCM programs, analyses and risk management solutions. The firm's extensive project portfolio specializes in enterprise resiliency planning, BC/DR program management, risk assessments, BIAs, continuity and recovery strategy evaluations, business function continuity, IT systems and services recovery, plan development, documentation and test exercises. Comprehensive BC, IT-DR, cloud and colo plans, and program management services are also available. Projects are bid at fixed fees or on time and material, at competitive rates for resource skill levels required.

EBRP SOLUTIONS INC.

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In business for more than nine years, eBRP Solutions Inc. has five locations and 10 fulltime consultants, some of whom are certified business continuity planners. They've been involved in or completed hundreds of disaster recovery plans. The firm has a risk management approach by identifying interdependencies, gaps and vulnerabilities leading to plan development and incident management. Complete disaster recovery planning, business continuity planning, project management and a range of services are available. A web-based Toolkit Suite is also available. Contracting in foreign countries is possible. The average hourly rate is based on the scope of the engagement.

ERNST & YOUNG, LLP

Suzie Ray
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612-371-6799

A challenge facing many organizations today is increased risk operating and transforming the technology infrastructure that supports critical business processes. These risks could include: disasters (man-made or natural), infrastructure technical architecture issues related to availability, performance, agility, security (e.g. denial of service), interoperability, or a requirement for rapid adaption or technology transformation brought on by business change. To help organizations combat these risks, EY takes an integrated IT Infrastructure & Service Resiliency (I&SR) approach that addresses both business and technology performance and risk. EY I&SR core service offerings include: business continuity management, data center & disaster recovery strategy, networks and telecom transformation, compute and core services transformation, and storage optimization and data protection.

FAIRCHILD CONSULTING

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Fairchild Consulting has headquarters located in the Boston area and has 12 dedicated consultants located throughout the U.S. All of the consultants are certified. They have been involved in or completed more than 100 plans. The firm's emphasis is on a full suite of business continuity and information security services. The firm's methodology blends years of management, business continuity, disaster recovery, and information security services. Fairchild Consulting also helps organizations select, implement and optimize BC software. Contracting in foreign countries is possible. The average hourly rate

varies on the project requirements.

FORSYTHE SOLUTIONS GROUP, INC.

Michael Croy
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info@forsythe.com
(847) 213-7000

Since 1971, Forsythe has served as a provider of technology infrastructure solutions to organizations nationwide, including more than a third of the Fortune 100. A trusted, independent advisor, Forsythe brings cross-platform expertise to its technology consulting, technology leasing and reseller services. While addressing the complete technology lifecycle, Forsythe offers a single point of contact for managing the cost and risk of IT infrastructure. Forsythe's business continuity practice helps businesses focus on gaining operational resiliency to better serve their customers.

FUSION RISK MANAGEMENT, INC.

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Fusion Risk Management provides the comprehensive approach to enterprise resilience, continuity and recovery across business continuity, disaster recovery, incident management, and data center transformation with deep domain expertise in each of these areas. Fusion's Advisory Consulting Services include capabilities and gap assessment, BIA and risk assessment, executive and board-level strategy definition, program development, plan development and testing (tabletops through full-scale simulations), and staff augmentation. Fusion's structured lifecycle approach enables clients to engage at the point necessary to address immediate needs while gaining guidance and knowledge-transfer to achieve and sustain a world-class program. Clients optionally license the Fusion Framework Risk Management & Contingency Planning System.

HEWLETT-PACKARD

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HP has been in business since 1939, and has been in the continuity services business since 1984. Hewlett-Packard has several hundred business continuity planners worldwide, the majority of whom are certified. HP provides comprehensive business continuity consulting and program management services tailored to each customer's requirements. HP's methodology is based upon industry standards as well as HP's best practices, addressing both business and technical requirements. HP also provides collaborative consultation, mentoring and training for customer staff wishing to maximize use of their own staff. The company has been involved with or completed

more than 1500 business continuity plans in a wide array of industries as well as for government entities. Consultants use HP developed tools, as well as commercially available planning software packages if preferred. HP provides either fixed price or time and expenses consulting. The hourly fees vary depending on the skill and experience needed.

IBM BUSINESS CONTINUITY AND RESILIENCY SERVICES

International Business Machines Corp.
New Orchard Road
Armonk, NY 10504
877-426-3287

<http://www.ibm.com/services/continuity>

In business for more than 50 years, IBM Business Continuity and Resiliency Services has more than 160 locations across 70 countries and more than 1800 consultants. The company has been involved in or completed more than 25,000 total engagements. The firm's emphasis is comprehensive, integrated portfolio of solutions that can be tailored to virtually any organization's business continuity, resilience and risk and compliance needs: objective, industry-specific analysis of its clients' business resiliency and risk exposure, including proven tools and methods for developing a comprehensive, dynamic risk mitigation strategy which leverages technology and automation to aid systems recovery while managing costs. An automated PC-based recovery plan is available. Contracting in foreign countries is possible.

JH MCWILLIAMS & ASSOCIATES

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617-797-8289

John McWilliams is a Certified Business Continuity Planner (CBCP) and principal at JH McWilliams and Associates with more than 28 years experience in business continuity, IT infrastructure, and systems development. His specialty area of data center recovery is complemented by his strong background in overall business continuity program management, recovery planning, and deep experience in IT. He has developed continuity and infrastructure strategies for clients in financial services, manufacturing, high tech, and education.

KETCHCONSULTING

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484-919-2966

KETCHConsulting, Inc. is a privately-held COOP, crisis management, business continuity and disaster recovery consulting firm, headquartered in Pennsylvania but international in scope. The president and CEO is Edward (Ted) B. Brown III, CBCP CBCV. Company phone is 1-888-538-2492; fax 814-355-1323. Website is www.KETCHConsulting.com. KETCHConsulting was founded in 2003 and is now in its 10th year of business. But the KETCHConsulting

team averages 20 years in Crisis Management, Disaster Recovery and Business Continuity. The team has executed hundreds of risk analyses, pandemic plans, BIAs, COOP plans, CM plans, BC plans, DR plans, table tops, executive education sessions, etc.

KINGSBRIDGE DISASTER RECOVERY

Steve Rogers
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888-246-6642

In the field since 1983, KingsBridge is one of the most experienced in DR/BC consulting. Combine that with our software solutions for those who have the in-house resources to develop their plan, but need the right tools to improve and accelerate the process, and you can see what sets KingsBridge apart. From a nine-person law firm to a major air carrier with over 50 thousand employees, our varied client base is proof of our ability to work with any size and type of organization, and to fit within an equally ranging budget spectrum. Because we are an active member of the Standards Council, you know that whether you use our consulting services or our software, your plan will stand the test of time and ensure your compliance.

KPMG LLP

Robbie Atabaigi
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404-222-3257

Increasing regulatory demands, cost pressures, competition from home and overseas – all can affect an organization's growth agenda. KPMG Advisory can help. Our professionals combine technical, market, and business skills that allow them to deliver objective advice that can help you grow your business, improve performance, and manage risk more effectively. Many experienced planners are certified and available globally. The firm's emphasis is on enterprise-wide risk management and end-to-end resiliency planning services. Complete business resiliency program or project management is available. For more information please contact us-advisoryservices@kpmg.com or visit www.us.kpmg.com

MCWAINS CHELSEA/PLANMASTERS, LLC

Marv Wainschel
53 Center Avenue
Morristown, NJ 07960-5004
marv@McWains.com
973-796-2100

In business since 1983, we've written hundreds of plans that achieve assured recoverability and audit satisfaction. Our service runs the full gamut of business continuity, problem resolution and situation management, including project management, pandemic response, BIAs, tests and table-top exercises, assessments, application recovery procedures, formal training, executive presentations, and OJT/guidance on complete and customized BC/risk management program development. Projects are bid at

fixed fees based upon competitive rates.

PARADIGM SOLUTIONS INTERNATIONAL, INC

Stephen P. Myers, CBCP, CBCV, MBCI
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Bethesda, MD 20817
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800-558-9568, Ext 305

PSI's emphasis is on the entire organizations business continuity/DR planning lifecycle, which includes plan audit, impact analysis, risk assessment, plan development, training, testing and exercising, plan maintenance, and standards compliance. Our business continuity planning process is designed for improved preparedness to minimize exposure to any type of business loss or disruption. Our certified business continuity professionals (CBCP, CBCV, and MBCI) are ready to assist in all aspects of your business continuity program including the deployment of OpsPlanner, PSI's world-class software tool that allows you to more efficiently and effectively manage your planning and incident recovery activities over the Web.

PERSSON ASSOCIATES

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Persson Associates: Chicago based DRP, BCP consulting practice since 1985. Core services include: DR plans for I/T data centers (large, small, web sites), BIA analysis, highly structured testing methodology, risk assessment (I/T focus), training, seminars and workshops. Quick plan development service. Recent DRP/BCP activity also includes ISO22301. The principle consultant, Persson is certified: CDP and CBCP. Visit www.perssonassociates.com for a full view of services, client base, client feedback, products and costs.

PRICEWATERHOUSECOOPERS (PWC)

Phil Samson
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214-754-7269

PwC has been delivering business continuity and resiliency solutions for more than 25 years. The firm has more than 161,000 people in 154 countries in firms across the PwC network. The majority of them are certified business continuity professionals. They have been involved in or completed more than 2500 business continuity, emergency response, crisis management and disaster recovery plans. The firm's emphasis is on a lifecycle of resiliency solutions, ranging from program assessments to impact analyses, plan development, testing and technology resiliency improvement focused on program success and sustainability. Particular focus is paid to aligning continuity and resiliency requirements with enterprise-wide risk management. Complete disaster recovery, business continuity, crisis management and project

management services are available. PwC works with clients to determine continuity program automation needs and either helps them to build a tool or to select an appropriate application. They work with all commercially available planning software. Contracting in foreign countries is possible. The average hourly rates vary depending on the mix of consultant skills and experience needed to meet the client's engagement requirements.

RBZANE ADVISORY GROUP, LLC

Rich Zane
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925-963-7502

RBZane Advisory Group has been delivering business continuity/disaster recovery services for 13 years. There are two locations and several full time consultants, all certified and with over 15 years industry experience. The company has completed more than 130 disaster recovery, crisis management and business continuity plans. The firm's primary focus is BC/DR assessment and strategy and plan development. Sales and marketing support provided. Comprehensive and "best practice" plans and project management expertise. Contracting in foreign countries is possible. The average hourly rate is \$130.00.17

RECOVERYPLANNER

Jeff Goldstein
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Shelton, CT 06611
info@recoveryplanner.com
877-455-9990

Our industry expertise and broad business continuity management experience means we can help your organization with compliance, best practices, risk mitigation and cost control. Since 1995, RecoveryPlanner's certified business continuity planners have designed plans for all facets of the business continuity (BCM), disaster recovery (DR) and crisis management (CIM) as well as IT and Operational Risk Assessments for organizations of all sizes, industries and all over the world. RecoveryPlanner recognizes that no two companies are alike. Our project teams ensure that plans are flexible, scalable, and designed to achieve your current and future BCM and Risk mitigation goals.

RECOVERY PLUS PLANNING SERVICES

Jim Mannion
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McHenry, IL 60050
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Recovery planning strategy development and plan development.

ROTHSTEIN ASSOCIATES INC.

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In business for 30 years, Rothstein Associates Inc. has one location and three fulltime consultants, all of whom have completed a certification program (FBCI). The company has been involved in or completed more than 100 disaster recovery plans. The firm's emphasis is on business continuity, IT/telecom disaster recovery, disaster avoidance, and crisis, risk and reputation management. Complete disaster recovery plans, project management and risk/impact assessments are available. Through our subsidiary, we provide professional books and content by industry founders and thought leaders. Contracting in foreign countries is possible. The average hourly rate is available upon request.

SANTEE SOLUTIONS

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Jim Hutto has been intimately involved with business continuity / disaster preparedness / disaster recovery for critical business applications for more than 21 years. He has worked with many of the top bank, insurance and Fortune 500 companies. Hutto's unique skillset has proven valuable for business continuity projects around North America. Hutto has developed a unique business model using "managed services" to fill the business continuity/disaster preparedness / crisis management gaps of any organization. This model is scalable to any size organization and is designed to bring accountability and due diligence while ensuring best outcomes and sustainability. With a proven software tool that manages over 1500 business continuity plans, we can make a difference in your organization's preparedness. Call for a free consultation.

STRAND EARTHQUAKE CONSULTANTS

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In business for over 25 years, Strand Earthquake Consultants has one location and one full-time consultant. The company has been involved in or completed 100s of recovery plans. The firm's emphasis is on earthquake monitoring, automatic shutdown systems, seismic gas shutoff valves, seismic switches and recorders. Contracting in foreign countries is possible. The average hourly rate is \$100.8

SUNGARD AVAILABILITY SERVICES

Vincent Bugge
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Wayne, PA 19087
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800-468-7483

SunGard IT Consulting Services leverages more than three decades of experience in business availability to bridge the often disparate components affecting operational resilience — business continuity and disaster recovery, information security and IT risk. Through our BC, IT and cloud consulting services, we help you build the most effective strategy for managing risk and ensuring the continuity of your IT operations. We work closely with you to understand your technology challenges, and we keep a tight focus on operational risk to guide decisions about everything from which applications and data are most critical to what the timeline for change should be.

SUPREMUS GROUP LLC

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515-865-4591

Our templates for business continuity/disaster recovery planning, business impact analysis, risk assessment and testing and plan revision are used by more than 1500 companies to create their own plans or use them in their client's project. The complete set has 100 documents which include templates, guides, policies, worksheet, samples, forms etc. We offer healthcare version and generic version for less than 50 employees with smaller infrastructure and more than 50 employees businesses with bigger set up.

TAMP SYSTEMS

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TAMP is a global leader in business continuity and recovery planning solutions. For more than 20 years, TAMP has been providing its clients with planning solutions that are easy-to-use, affordable, reliable, comprehensive and auditor approved. TAMP Software: TAMP is the developer and distributor of the suite of disaster recovery system (DRS) planning solutions. Today, TAMP's most popular "do-it-yourself" solution is DRS, which is an easy-to-learn Internet-based planning software tool. In addition, TAMP provides: • Web-based disaster recovery and business continuity planning software • Client/server-based disaster recovery and business continuity planning software • Disaster recovery & business continuity consulting services • Business impact analysis software • Automated notification software. TAMP's consulting team has been providing disaster recovery and business continuity planning services and solutions for more than 20 years.

TURNBULL CONSULTING, INC.

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For over 15 years Turnbull Consulting, Inc. (TCI) has helped to develop over 1,500 business continuity plans, and technology disaster recovery plans. TCI has conducted over 350 risk assessments, and table top exercises for numerous organizations. TCI's spectrum of clients include higher education, medical groups, hospitals, home health, manufactures, state and federal agencies, food distribution, retail, pharmaceuticals, etc. TCI plans have been successfully used to respond to hurricanes, flooding, tornadoes, wild fires, 9/11 and numerous other disasters over the years. TCI is an experienced and professional company that works closely with our clients to develop working and maintainable plans.

VIRTUAL CORPORATION

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Virtual is thrilled to announce the integration of the powerful business intelligence tool, iDashboards, with Sustainable Planner. iDashboards brings exceptional graphical reporting to our comprehensive resilience tool, SP, that already encompasses risk and resilience program assessment, crisis and event management, and BC, DR and emergency management planning. Virtual has been providing world class software and consulting services for 20 years, and is the originator of the business continuity maturity model®; a global program assessment tool that is available from www.theintelligentchoice.com. Contact Virtual for a demonstration today!

WORDSWORTH & ASSOCIATES

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In business for 12 years, Wordsworth and Associates has one location and more than 20 fulltime consultants, some of whom are certified business continuity planners. They have been involved in or completed more than 150 disaster recovery plans. The firm's emphasis is on data processing, corporate functions, and emergency management. Complete disaster recovery plans, project management and an automated PC-based recovery plan are available. Contracting in foreign countries is possible. The average hourly rate is \$200.