

# 2019 IT Service Directory

## Agility Recovery

**Agility Recovery Solutions, Inc.**  
**Scott Teel**  
**1601 Wewatta Street; Suite 300**  
**Denver, CO 80211**  
**866-364-9696**

**www.AgilityRecovery.com**  
**info@agilityrecovery.com**

Agility Recovery is a premier providers of business resilience and workplace recovery solutions to organizations of all types. Since 1989, Agility has rescued thousands of organizations with an unprecedented success rate. We provide easy-to-implement recovery solutions for an affordable monthly membership fee. Should an interruption occur, we immediately begin mobilizing personnel and assets from hundreds of distribution locations across North America. Unlike other programs, Agility has not, and never will profit from a customer's disaster. The Agility solution includes: 1. Power – Emergency Generators and fuel; 2. Computer Systems – IT & Office equipment stocked for express delivery; 3. Office Space – Numerous options, including mobile offices and Class A space, including all typical office furnishings; 4. Communications – Satellite or wireless connectivity to restore phone and Internet service.

## Continuity Centers

**Cosmo Gazzani**  
**1000 Woodbury Road**  
**Woodbury, NY 11797**  
**516-422-7011**


**www.continuitycenters.com**  
**cgazzani@continuitycenters.com**

Continuity Centers is focused on delivering best in class solutions for Disaster Recovery, Business Continuity, and Managed Services. We provide: Workplace Recovery (both dedicated and shared), DRaaS, Replication, Backup, Power and Connectivity options, Managed and Monitored Security solutions, IaaS, Unified Communications, and 24x7x365 Managed Services. Our goal is resilient environments for our customers while keeping them protected and recoverable.

## Flexential

**8809 Lenox Pointe Drive, Suite G**  
**Charlotte, NC 28273**  
**877-448-9378**  
**www.flexential.com**  
**sales@flexential.com**

Flexential helps organizations safeguard the integrity of their IT infrastructure, applications and data against disaster. Our DR services include planning, consulting, design, management and support for successful recovery efforts based on your unique infrastructure, application set and business requirements. Leverage our 41 data centers for colocation-based DR. Or, choose from our Recovery Cloud (DRaaS) tiers and use controls such as DR test frequency, infrastructure size and performance to align your workloads. Contact Flexential today to build the exact solution your business requires and your budget allows.



**Disaster Recover Journal** publishes five directories per year on a variety of business continuity topics. Our policy is to only edit the information to meet our guidelines. We neither evaluate nor rate any of the participating vendors' products or services. Our goal is to maintain an independent view while sharing information to assist our readers in making successful, well-informed decisions. Contact the vendor directly for further information on any product or service listed in one of our directories. Vendors who would like to be included in future directories should contact Karrie Bauer at karrie@drj.com.

## Hewlett Packard Enterprise

**DEC-Inbound@hpe.com**

Hewlett Packard Enterprise (HPE) has been in business since 1939, and has been in the continuity services business since 1984. Hewlett-Packard Enterprise has several hundred business continuity planners worldwide, the majority of whom are certified. HPE manages 42 recovery centers across 21 countries and has managed more than 850 invocations with 100 percent success rate. HPE provides comprehensive business continuity consulting and program management services tailored to each customer's requirements. HPE's methodology is based upon industry standards as well as HPE's best practices, addressing both business and technical requirements. HPE also provides collaborative consultation, mentoring and training for customer staff wishing to maximize use of their own staff. The company has been involved with or completed more than 1,500 business continuity plans in a wide array of industries as well as for government entities. Consultants use HPE developed tools, as well as commercially

available planning software packages if preferred. HPE provides either fixed price or time and expenses consulting. The hourly fees vary depending on the skill and experience needed.

## IBM Corporation

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**https://www.ibm.com/services/business-continuity**  
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IBM Business Resiliency Services helps clients develop and implement enterprise-wide resilience strategies and solutions that enable them to anticipate and respond to dynamic risks and opportunities of today's business environment. Our portfolio of offerings encompasses advisory, infrastructure services, design and build, implementation and managed services, including data backup and protection, virtualization, disaster recovery, cyber resilience, full-scale compute, data and application resilience, and high availability, as well as most resilient and efficient facilities and data centers. Using software-defined approach, cloud-based tools and innovative orchestration solutions, our business continuity and resilience services are designed to mitigate risks of disruption in complex hybrid cloud environments, helping clients protect IT systems, keep mission-critical applications running, and achieve fast and reliable recovery in the event of outages.

## iland

**Rachel Roach**  
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iland is a global cloud service provider of secure and compliant hosting for infrastructure (IaaS),

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disaster recovery (DRaaS), and backup as a service (BaaS). They are recognized by industry analysts as a leader in disaster recovery. The award-winning Iland Secure Cloud Console natively combines deep layered security, predictive analytics, and compliance to deliver unmatched visibility and ease of management for all of Iland's cloud services. Headquartered in Houston, Texas and London, UK, Iland delivers cloud services from its data centers throughout the Americas, Europe, Australia and Asia. Learn more at [iland.com](http://iland.com).

### InterVision (formerly BlueLock)

**Alicia Gaba**

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[marketing@intervision.com](mailto:marketing@intervision.com)

As a leading strategic services provider (SSP), InterVision assists businesses in solving the most crucial challenges they face. For 25 years, the company has helped IT leaders transform their business by solving for the right technology, deployed on the right premise, and managed through the right model to fit their unique demands and long-term goals. With a broad range of innovative technologies that include both public and hosted cloud, artificial intelligence, data analytics, automation, cybersecurity, networking, collaboration, disaster recovery and IT service continuity, InterVision assures clients of both vision and capability. The company has regional headquarters in Santa Clara, Calif. and St. Louis, Mo., as well as offices and datacenters in the Central and Western U.S. For more information on InterVision's offerings, visit [www.intervision.com](http://www.intervision.com).

### Recovery Point

**Dick Fordham**

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Recovery Point is a leading national provider of IT secure and compliant infrastructure and busi-

ness resilience services. We support all technology environments, from the mainframe to the desktop. Our comprehensive solutions include compliant private, multitenant, hyperscale, and hybrid cloud offerings, certified hosting infrastructure, national network services and a broad spectrum of legacy and cloud-based business resilience services, including Infrastructure as a Service (IaaS), Disaster Recovery as a Service (DRaaS), Backup as a Service (BaaS) and Business Process Resilience (BPR). Recovery Point is named a Leader in the 2019 Gartner Magic Quadrant for DRaaS, placing highest in "Ability to Execute" for the third year running.

### RES-Q Services

**Lindsey Mulkey**

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We have multiple recovery centers throughout the US. We provide full service data replication and system recovery. We will build a DR solution to fit your needs in one of our recovery centers.

### Sungard Availability Services

**Nora Hahn**

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Sungard Availability Services provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software to customers in North America and Europe. With five million square feet of data center and operations space, Sungard AS assists IT organizations across virtually all industry and government sectors prepare for and recover from emergencies by helping them minimize their computer downtime and optimize their uptime. Through direct sales and channel partners, we help organizations ensure their people and customers have uninterrupted access to the

information systems they need in order to do business.

### UCG Technologies

**Jim Kandrac**

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UCG Technologies provides encrypted IBM i backup services to two remote data centers through cloud, hybrid cloud, and private cloud configurations in addition to remote hardware disaster recovery-as-a-service. Products and services include VAULT400 Cloud Backup & DRaaS; Healthcare Contract Management Software; IBM POWER Systems; and Enterprise Security Training. UCG's VAULT 400 Cloud Backup & DRaaS is featured in IBM's Global Solutions Directory. An IBM Business Partner since 1987, UCG is one of the largest independent IBM i business partners and has been rated in the top 1% of IBM business partners globally.

### Veritas

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[www.veritas.com](http://www.veritas.com)

The exponential growth of data and the resources needed to manage it is one of the most pressing issues facing business today. And it's not just the amount of data. It's where it lives and how it travels between private clouds, public clouds and back to on premises. In these increasingly complex IT environments, it's important to focus on what's constant: the data. Every one of our information management solutions – from business continuity to back up and recovery to software defined storage and information governance – is designed around the principle that information is more important than infrastructure. Veritas has the privilege to help the world's organizations – including 86% of the global Fortune 500 – collect, protect, analyze and optimize their data, even in the most demanding environments.