







What Were the Old Rules?

- Build plans and process according to best practice and cardinal rules:
 - Be prepared to act as soon as the story breaks
 - Begin communicating within one hour...

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The New Rules

- Communicate at the speed of sound.
- Streamline your approval process.
- Craft your hip-pocket statements now.
- Acknowledge social media's power and plan to harness it.



The New Rules Build alliances with unofficial spokespersons. Anticipate questions and develop answers. "Trust us" only works once. Take one step beyond what stakeholders really expect.

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The New Rules Break your own story. Make good news easy to find. Be a good neighbor. Challenge experts' "cardinal rules." Ensure "best practice" is best for *your* organization.



The New Rules Identify the signal detectors. Answer reporter questions in 20 seconds. Identify affected parties and assist them in bringing closure to the incident.

