

# 2022 DR Services Directory

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## Agility Recovery Solutions, Inc.

**Mike Sanchez**

1225 17th St., Suite 2000, Denver, CO 80202

[www.AgilityRecovery.com](http://www.AgilityRecovery.com)

[contactus@agilityrecovery.com](mailto:contactus@agilityrecovery.com)

Agility Recovery is the leading provider of business continuity and disaster recovery solutions. Through one central hub, our customers can use business continuity, incident management, and emergency communications tools, along with guaranteed access to temporary power, furnished mobile office space, communications equipment, technology, training, and testing resources. We partner with customers to understand your unique business continuity needs and provide tailored recovery services to help you achieve your desired business outcomes. Since 1989, we have recovered thousands of organizations with unparalleled performance.

## Acronis

**Maria Shepeleva, Diana Kruglova**

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[www.acronis.com](http://www.acronis.com)

[www.acronis.com](http://www.acronis.com)

Acronis unifies data protection and cybersecurity to deliver integrated, automated cyber protection that solves the safety, accessibility, privacy, authenticity, and security (SAPAS) challenges of the modern digital world. With flexible deployment models that fit the demands of service providers and IT professionals, Acronis provides superior cyber protection for data, applications, and systems with innovative next-generation antivirus, backup, disaster recovery, and endpoint protection management solutions. With award-winning AI-based antimalware and blockchain-based data authentication technologies, Acronis protects any environment – from cloud to hybrid to on-premises – at a low and predictable cost.

## AlertMedia

**Peter Steinfeld**

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800-826-0777

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[sales@alertmedia.com](mailto:sales@alertmedia.com)

AlertMedia is the world's leading threat intelligence and emergency communication provider. Our award-winning threat intelligence and two-way multichannel messaging system help organizations protect their business and people through all phases of an emergency. AlertMedia supports critical communication for thousands of leading businesses—including DHL, JetBlue, Coca-Cola Bottling, and Walmart—in more than 130 countries.

## Archer

**events@archerirm.com**

<https://www.archerirm.com/>

Archer is a leading provider of integrated risk management (IRM) solutions that enable customers to improve strategic decision-making and operational resilience with a modern technology platform that supports qualitative and quantitative analysis driven by both business and IT impacts. As true pioneers in GRC software, Archer remains solely dedicated to helping customers manage risk and compliance domains, from traditional operational risk to emerging issues such as ESG. With over 20 years in the risk management industry, the Archer customer base represents one of the largest pure risk management communities globally, with more than 1,200 customers including more than 50% of the Fortune 500.

## Cobalt Iron

**Andy Hurt**

888-584-4766

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[www.cobaltiron.com](http://www.cobaltiron.com)

Cobalt Iron was founded in 2013 to bring about fundamental changes in the world's

approach to secure data protection, and today the company's Compass® is the world's leading SaaS-based enterprise data protection system. Through analytics and automation, Compass enables enterprises to transform and optimize legacy backup solutions into a simple cloud-based architecture with built-in cybersecurity. Processing more than 8 million jobs a month for customers in 44 countries, Compass delivers modern data protection for enterprise customers around the world

## Continuity Centers

**Cosmo Gazzani**

1000 Woodbury Road, Woodbury, NY

11797

516-422-7011

[www.continuitycenters.com](http://www.continuitycenters.com)

[cgazzani@continuitycenters.com](mailto:cgazzani@continuitycenters.com)

Continuity Centers is focused on delivering best in class solutions for disaster recovery, business continuity, and managed services. We provide workplace recovery (both dedicated and shared), DRaaS, replication, backup, power, and connectivity options, managed and monitored security solutions, IaaS, unified communications, and 24x7x365 managed services. Our goal is resilient environments for our customers while keeping them protected and recoverable.

## Converge

**Steve Gruber**

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[www.convergetp.com](http://www.convergetp.com)

The Converge Enterprise Cloud teams across all Converge Technology Solutions companies work seamlessly together to develop, implement, host, and manage data availability and disaster recovery solutions for all platforms. Based on our customer focused service delivery track record, vast engineering resources, and access to over 100 million dollars in mainstream system hardware, the Converge Enterprise Cloud delivers cost-effective resiliency solutions to customers all across North

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America. Additionally, the Enterprise Cloud practice provides the full breath of DRaaS, BUaaS, and hardware quick-ship solutions, together with our expert business continuity consulting portfolio of services.

## Cutover

**41 Luke St, London EC2A 4DP, UK**

**www.Cutover.com**

**marketing@cutover.com**

Cutover, the leader in work orchestration and observability, is the only platform that provides full organizational visibility into dynamic flows of work, bringing them out of the dark matter of the enterprise to enable teams to move quickly with confidence. Cutover eliminates outdated approaches like static spreadsheets and weekend calls so teams can accomplish work quickly and effectively – without the usual headache.

## DataCore Software

**Gregg Machon**

**1901 Cypress Creek Road, Suite 200, Ft.**

**Lauderdale, FL 33309**

**954-377-6000**

**https://www.datacore.com/**

**info@datacore.com**

DataCore Software delivers the industry's most flexible, intelligent, and powerful software-defined storage solutions for block, object storage, and Kubernetes workloads, helping more than 10,000 customers worldwide modernize how they store, protect, and access data. DataCore solutions ensure uninterrupted access to data when the unavoidable happens, so teams can navigate with resiliency and improve data availability in SAN and hyperconverged infrastructure environments. They ensure that rapidly scaling datasets are continuously protected and instantly accessible while eliminating tedious storage management, reducing TCO, and enabling distributed workloads.

## Flexential

**600 Forest Point Circle, Suite 100**

**Charlotte, NC 28273**

**877-448-9378**

**www.flexential.com**

**sales@flexential.com**

Flexential helps organizations safeguard the integrity of their IT infrastructure, applications, and data against disaster. Our DR services include planning, consulting, design, management, and support for successful recovery efforts based on your unique infrastructure, application set and business requirements. Leverage our 40 data centers for colocation-based DR or choose from our recovery cloud (DRaaS) tiers and use controls such as DR test frequency, infrastructure size and performance to align your workloads. Contact Flexential today to build the exact solution your business requires and your budget allows.

## IBM

**Aaron M Reed**

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**10504-1722**

**amreed@us.ibm.com**

**503-349-1844**

**www.ibm.com/services/  
businesscontinuity**

IBM Business Resiliency Services helps clients develop and implement enterprise-wide resiliency strategies and solutions that enable them to anticipate and respond to dynamic risks and opportunities of today's business environment. Our portfolio of offerings encompasses advisory, infrastructure services, design and build, implementation, and managed services, including data backup and protection, virtualization, disaster recovery, cyber resiliency, full-scale compute, data and application resiliency, and high availability, as well as most resilient and efficient facilities and data centers. Using software defined approach, cloud-based tools and innovative orchestration solutions, our business conti-

nity and resilience services are designed to mitigate risks of disruption in complex hybrid cloud environments, helping clients protect IT systems, keep mission critical applications running, and achieve fast and reliable recovery in the event of outages.

## iland, an 11:11 Systems Company

**sales@iland.com**

**1235 North Loop West, STE 800, Houston,**

**TX 77008**

**800-697-7088**

**www.iland.com**

iland is a global cloud service provider of secure and compliant hosting for infrastructure (IaaS), disaster recovery (DRaaS), and backup as a service (BaaS). They are recognized by industry analysts as a leader in disaster recovery. The award-winning iland Secure Cloud Console natively combines deep layered security, predictive analytics, and compliance to deliver unmatched visibility and ease of management for all of iland's cloud services. Headquartered in Houston, Texas and London, UK, iland delivers cloud services from its data centers throughout the Americas, Europe, Australia, and Asia.

## InterVision

**Alicia Gaba**

**16401 Swingley Ridge Road, Suite 500,**

**Chesterfield, MO 63017**

**314-392-6900**

**www.intervision.com**

**marketing@intervision.com**

InterVision is a leading strategic service provider (SSP) focused on helping clients optimize their IT infrastructure, better manage risk, and gain a competitive advantage. By solving crucial IT challenges, InterVision delivers the right technology, deployed on the right premise, and managed through the right model to fit a client's unique demands and long-term goals. With a 25-year history and a broad range of solutions for cloud transformation and datacenter optimization, IT resiliency,

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modern communications, and advanced data analytics, they assure clients of both vision and capability. As a certified AWS Premier Consulting Partner with a deep legacy of delivering managed resiliency services for clients, InterVision continues to be verified by both Gartner and Forrester as one of the leading providers for disaster recovery as a service (DRaaS), including DRaaS targeted to AWS.

## Recovery Point Systems

**Archana Mehta**

[amehta@recoverypoint.com](mailto:amehta@recoverypoint.com)

[www.recoverypoint.com](http://www.recoverypoint.com)

Recovery Point Systems is a nationwide leader in data protection and cloud-based business resilience services. Recovery Point has been recognized by Gartner as a leader for multiple years in its Magic Quadrant for DRaaS and Market Guides for DRaaS. Serving commercial organizations ranging from the Fortune 500 to SMBs, as well as federal, state, and local governments, Recovery Point delivers a comprehensive suite of IT resiliency and disaster recovery solutions for heterogeneous environments ranging from mainframe to desktops.

## SAI Global

**Melissa.Gove@saiglobal.com**

**205 West Wacker Drive, Suite 1800,  
Chicago, IL 60606**

[www.saiglobal.com/risk/solutions/itrisk-cybersecurity](http://www.saiglobal.com/risk/solutions/itrisk-cybersecurity)

SAI Global offers the leading cloud platform comprised of risk and compliance software and ethics and compliance learning content. SAI360 for IT risk and cybersecurity is a holistic solution that maps risk to requirements, automates assessments and improves compliance and business performance so organizations can truly manage IT risk. SAI360 for IT risk and cybersecurity helps organizations keep up with cyberattack threats, breaches, and evolving regulations to stay on top of complex technology infrastructure.

## Sungard Availability Services

**Nora Hahn**

**680 E. Swedesford Road Wayne, PA 19087  
484-582-2000**

[www.sungardas.com](http://www.sungardas.com)

[sas.esupport@sungardas.com](mailto:sas.esupport@sungardas.com)

Sungard Availability Services provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software to customers in North America and Europe. With five million square feet of data center and operations space, Sungard AS assists IT organizations across virtually all industry and government sectors prepare for and recover from emergencies by helping them minimize their computer downtime and optimize their uptime. Through direct sales and channel partners, we help organizations ensure their people and customers have uninterrupted access to the information systems they need in order to do business.

## UCG Technologies

**Ron Venzin**

**7100 E. Pleasant Valley Road, #250  
Independence, OH 44131-5556  
800-211-8798**

<https://www.ucgtechnologies.com>

[rvenzin@focalpointsg.com](mailto:rvenzin@focalpointsg.com)

UCG Technologies provides encrypted IBM i backup services to remote data centers through cloud, hybrid cloud, and private cloud configurations in addition to remote hardware disaster recovery-as-a-service. Products and services include VAULT400 Cloud Backup & DRaaS; IBM POWER Systems; and enterprise security training. UCG's VAULT 400 Cloud Backup & DRaaS is featured in IBM's Global Solutions Directory. UCG has been an IBM business partner since 1987.

## Veeam

**www.veeam.com**

Veeam® is the leader in backup, recovery and data management solutions that deliver modern data protection. We provide a single platform for cloud, virtual, physical, SaaS and Kubernetes environments. Our customers are confident their apps and data are protected from ransomware, disaster and harmful actors and are always available with the most simple, flexible, reliable, and powerful platform in the industry. Veeam protects over 400,000 customers worldwide, including 82% of the Fortune 500 and 69% of the Global 2,000. Veeam's global ecosystem includes 35,000+ technology partners, resellers and service providers, and alliance partners and has offices in more than 30 countries.

## Veritas

**500 E. Middlefield Rd Mountain View, CA  
94043**

**(866) 837-4827**

[www.veritas.com](http://www.veritas.com)

The exponential growth of data and the resources needed to manage it is one of the most pressing issues facing business today. And it's not just the amount of data. It's where it lives and how it travels between private clouds, public clouds and back to on-premises. In these increasingly complex IT environments, it's important to focus on what's constant: the data. Every one of our information management solutions – from business continuity to back up and recovery to software defined storage and information governance – is designed around the principle that information is more important than infrastructure. Veritas has the privilege to help the world's organizations – including 86% of the global Fortune 500 – collect, protect, analyze, and optimize their data, even in the most demanding environments.