



Disaster Recover Journal publishes four vendor directories each year, with no evalutaion of products or services described. Vendors should contact Jon Seals at jon@drj.com to be included in future directories.

2023 DR Services Directory

11:11 Systems

695 Route 46, Suite 301 Fairfield, NJ 07004 800-697-7088

https://1111systems.com/

11:11 Systems is a managed infrastructure solutions provider that holistically addresses the challenges of next-generation managed cloud, connectivity and security requirements. The 11:11 model empowers customers and partners to "Rethink Connected," which includes integrated services that deliver increased performance, optimization and savings.

Agility Recovery Solutions, Inc.

Mike Sanchez 1225 17th St., Suite 2000, Denver, CO 80202 contactus@agilityrecovery.com www.AgilityRecovery.com

Agility Recovery is the leading provider of business continuity and disaster recovery solutions. Through one central hub, our customers can use business continuity, incident management, and emergency communications tools, along with guaranteed access to temporary power, furnished mobile office space, communications equipment, technology, training, and testing resources. We partner with customers to understand your unique business continuity needs and provide tailored recovery services to help you achieve your desired business outcomes. Since 1989, we have recovered thousands of organizations with unparalleled performance.

Acronis

Maria Shepeleva, Diana Kruglova 1 Van de Graaff Drive, Suite 301 Burlington, MA 01803 202-601-3104 Maria.Shepeleva@acronis.com Diana.Kruglova@acronis.com

www.acronis.com

Acronis unifies data protection and cybersecurity to deliver integrated, automated cyber protection that solves the safety, accessibility, privacy, authenticity, and security (SAPAS) challenges of the modern digital world. With flexible deployment models that fit the demands of service providers and IT professionals, Acronis provides superior cyber protection for data, applications, and systems with innovative next-generation antivirus,

backup, disaster recovery, and endpoint protection management solutions. With award-winning Al-based antimalware and blockchain-based data authentication technologies, Acronis protects any environment – from cloud to hybrid to on-premises – at a low and predictable cost.

AlertMedia

Peter Steinfeld 901 S MoPac Expy, Bldg 3 Suite 500 Austin, TX 78746 800-826-0777

www.alertmedia.com sales@alertmedia.com

AlertMedia is the world's leading threat intelligence and emergency communication provider. Our award-winning threat intelligence and two-way multichannel messaging system help organizations protect their business and people through all phases of an emergency. AlertMedia supports critical communication for thousands of leading businesses—including DHL, JetBlue, Coca-Cola Bottling, and Walmart—in more than 130 countries.

Archer

13200 Metcalf Ave, Suite 300 Overland Park, KS 66213 https://www.archerirm.com/

Archer is a leading provider of integrated risk management (IRM) solutions that enable customers to improve strategic decision-making and operational resilience with a modern technology platform that supports qualitative and quantitative analysis driven by both business and IT impacts. As true pioneers in GRC software, Archer remains solely dedicated to helping customers manage risk and compliance domains, from traditional operational risk to emerging issues such as ESG. With over 20 years in the risk management industry, the Archer customer base represents one of the largest pure risk management communities globally, with more than 1,200 customers including more than 50% of the Fortune 500.

Assured Data Protection

13873 Park Center Road, Suite 545N
Herndon, VA 20171
703-888-4783
info@assured-dp.com
www.assured-dp.com
Assured Data Protection is a global data backup,

disaster recovery, business continuity and extended detection and response managed service provider. With more than 200 years of combined industry experience, Assured Data Protection delivers scalable solutions and gained the distinction of being Rubrik's MSP partner of the year for 2022 and 2023. For more information, visit www.assured-dp.com.

Cobalt Iron

Andy Hurt 888-584-4766 athurt@cobaltiron.com www.cobaltiron.com

Cobalt Iron was founded in 2013 to bring about fundamental changes in the world's approach to secure data protection, and today the company's Compass® is the world's leading SaaS-based enterprise data protection system. Through analytics and automation, Compass enables enterprises to transform and optimize legacy backup solutions into a simple cloud-based architecture with built-in cybersecurity. Processing more than 8 million jobs a month for customers in 44 countries, Compass delivers modern data protection for enterprise customers around the world

Continuity Centers

Cosmo Gazzani 1000 Woodbury Road Woodbury, NY 11797 516-422-7011

cgazzani@continuitycenters.com www.continuitycenters.com

Continuity Centers is focused on delivering best in class solutions for disaster recovery, business continuity, and managed services. We provide workplace recovery (both dedicated and shared), DRaaS, replication, backup, power, and connectivity options, managed and monitored security solutions, laaS, unified communications, and 24x7x365 managed services. Our goal is resilient environments for our customers while keeping them protected and recoverable.

Converge

Steve Gruber steve.gruber@convergetp.com www.convergetp.com

The Converge Enterprise Cloud teams across all Converge Technology Solutions companies work







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seamlessly together to develop, implement, host, and manage data availability and disaster recovery solutions for all platforms. Based on our customer focused service delivery track record, vast engineering resources, and access to over 100 million dollars in mainstream system hardware, the Converge Enterprise Cloud delivers cost-effective resiliency solutions to customers all across North America. Additionally, the Enterprise Cloud practice provides the full breath of DRaaS. BUaaS. and hardware quick-ship solutions, together with our expert business continuity consulting portfolio of services.

Cutover

41 Luke St, London EC2A 4DP, UK marketing@cutover.com www.Cutover.com

Cutover, the leader in work orchestration and observability, is the only platform that provides full organizational visibility into dynamic flows of work, bringing them out of the dark matter of the enterprise to enable teams to move quickly with confidence. Cutover eliminates outdated approaches like static spreadsheets and weekend calls so teams can accomplish work quickly and effectively - without the usual headache.

DataCore Software

Gregg Machon 1901 Cypress Creek Road, Suite 200 Ft. Lauderdale, FL 33309 954-377-6000 info@datacore.com www.datacore.com

DataCore Software delivers the industry's most flexible, intelligent, and powerful software-defined storage solutions for block, object storage, and Kubernetes workloads, helping more than 10,000 customers worldwide modernize how they store, protect, and access data. DataCore solutions ensure uninterrupted access to data when the unavoidable happens, so teams can navigate with resiliency and improve data availability in SAN and hyperconverged infrastructure environments. They ensure that rapidly scaling datasets are continuously protected and instantly accessible while eliminating tedious storage management, reducing TCO, and enabling distributed workloads.

Flexential

600 Forest Point Circle, Suite 100 Charlotte, NC 28273 877-448-9378 sales@flexential.com www.flexential.com

Flexential solves IT infrastructure challenges for enterprises tasked with meeting the most stringent security, compliance and resiliency demands. We take a consultative approach that recognizes one size does not fit all and that requirements often change over time. Tailored solutions built on our highly connected national colocation platform, spanning 19 markets, and robust portfolio of cloud, connectivity, data protection, managed and professional services, flex over time to accommodate evolving hybrid IT requirements. www.flexential.

IBM

Aaron M Reed 1 New Orchard Rd Armonk, NY 10504-1722 amreed@us.ibm.com 503-349-1844

www.ibm.com/services/businesscontinuity

IBM Business Resiliency Services helps clients develop and implement enterprise-wide resilience strategies and solutions that enable them to anticipate and respond to dynamic risks and opportunities of today's business environment. Our portfolio of offerings encompasses advisory, infrastructure services, design and build, implementation, and managed services, including data backup and protection, virtualization, disaster recovery, cyber resilience, full-scale compute, data and application resilience, and high availability, as well as most resilient and efficient facilities and data centers. Using software defined approach, cloud-based tools and innovative orchestration solutions, our business continuity and resilience services are designed to mitigate risks of disruption in complex hybrid cloud environments, helping clients protect IT systems, keep mission critical applications running, and achieve fast and reliable recovery in the event of outages.

InterVision

www.intervision.com

Alicia Gaba 16401 Swingley Ridge Road, Suite 500 Chesterfield, MO 63017 314-392-6900 marketing@intervision.com

InterVision is a leading strategic service provider (SSP) focused on helping clients optimize their IT infrastructure, better manage risk, and gain a competitive advantage. By solving crucial IT challenges, InterVision delivers the right technology, deployed on the right premise, and managed through the right model to fit a client's unique demands and long-term goals. With a 25-year history and a broad range of solutions for cloud transformation and datacenter optimization, IT resiliency, modern communications, and advanced data analytics, they assure clients of both vision and capability. As a certified AWS Premier Consulting Partner with a deep legacy of delivering managed resiliency services for clients, InterVision continues to be verified by both Gartner and Forrester as one of the leading providers for disaster recovery as a service (DRaaS), including DRaaS targeted to AWS.

Kvndrvl

1 Vanderbilt Ave. 15th Floor New York, NY 10017 855-596-3795 sales@kyndryl.com www.kyndryl.com/us/en/services/ cyber-resilience

Kyndryl is the world's largest IT infrastructure services provider, serving thousands of enterprise customers in more than 60 countries. The company designs, builds, manages and modernizes the complex, mission-critical information systems that the world depends on every day. Kyndryl Security and Resiliency provides the expertise, services and technologies that help enterprises anticipate, protect against, withstand, and recover from adverse conditions, stresses, attacks and compromises of cyber-enabled services. Our integrated approach helps customers embed cyber resilience into the broader IT and operational strategy, underpinned by cloud and zero trust principles.





DRJ OUR

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Libelle IT Group

+49 711 78335-0 info@libelle.com www.libelle.com/

Libelle has nearly three decades of experience in disaster recovery, high availability, secure data masking, system refresh automation, and data management. We create and maintain our software solutions with a highly-skilled development team, focusing on tools to automate and optimize IT processes. With personal, in-house technical support and dedicated service, Libelle offers industry-leading care and expertise to enhance and perfect your daily routine.

Perpetuuiti Technosoft

560 S. Winchester Blvd, Suite 500 San Jose, CA 95128 408-918-3099 sales@ptechnosoft.com https://www.ptechnosoft.com/

Perpetuuiti is the global leader in Enterprise Resilience Automation, IT and Cyber Recovery Automation delivering up to 80% reduction in Recovery Time Objectives(RTO) and averaging 50% operating cost avoidance and efficiencies to the world's largest banks, insurance, airlines, and stock exchanges. Today, Pepsico and Delta Airlines leverage our turnkey platform Continuity Patrol for complete recovery Automation, reducing the need for SMEs or scripting/Agents. Lauded by Gartner & Everest, Perpetuuiti's Automation Intelligence & Resilience Platforms represent breakthrough performance and comprehensive automation for companies of every size. www. ptechnosoft.com.

Recovery Point Systems

Archana Mehta amehta@recoverypoint.com www.recoverypoint.com

Recovery Point Systems is a nationwide leader in data protection and cloud-based business resilience services. Recovery Point has been recognized by Gartner as a leader for multiple years in its Magic Quadrant for DRaaS and Market Guides for DRaaS. Serving commercial organizations ranging from the Fortune 500 to SMBs, as well as federal, state, and local governments, Recovery Point delivers a comprehensive suite of IT resiliency and disaster recovery solutions for hetero-

geneous environments ranging from mainframe to desktops.

SAI Global

205 West Wacker Drive, Suite 1800 Chicago, IL 60606 Melissa.Gove@saiglobal.com www.saiglobal.com

SAI Global offers the leading cloud platform comprised of risk and compliance software and ethics and compliance learning content. SAI360 for IT risk and cybersecurity is a holistic solution that maps risk to requirements, automates assessments and improves compliance and business performance so organizations can truly manage IT risk. SAI360 for IT risk and cybersecurity helps organizations keep up with cyberattack threats, breaches, and evolving regulations to stay on top of complex technology infrastructure.

UCG Technologies

Ron Venzin 7100 E. Pleasant Valley Road, #250 Independence, OH 44131-5556 800-211-8798 rvenzin@focalpointsg.com

www.ucgtechnologies.com

UCG Technologies provides encrypted IBM i backup services to remote data centers through cloud, hybrid cloud, and private cloud configurations in addition to remote hardware disaster recovery-as-a-service. Products and services include VAULT400 Cloud Backup & DRaaS; IBM POWER Systems; and enterprise security training. UCG's VAULT 400 Cloud Backup & DRaaS is featured in IBM's Global Solutions Directory. UCG has been an IBM business partner since 1987.

Veeam

8800 Lyra Drive Columbus, OH 43240 614-339-8200

www.veeam.com

Veeam® is the leader in backup, recovery and data management solutions that deliver modern data protection. We provide a single platform for cloud, virtual, physical, SaaS and Kubernetes environments. Our customers are confident their apps and data are protected from ransomware, disaster and harmful actors and are always available with the most simple, flexible, reliable, and

powerful platform in the industry. Veeam protects over 400,000 customers worldwide, including 82% of the Fortune 500 and 69% of the Global 2,000. Veeam's global ecosystem includes 35,000+ technology partners, resellers and service providers, and alliance partners and has offices in more than 30 countries.

Veritas

500 E. Middlefield Rd Mountain View, CA 94043 (866) 837-4827

www.veritas.com

The exponential growth of data and the resources needed to manage it is one of the most pressing issues facing business today. And it's not just the amount of data. It's where it lives and how it travels between private clouds, public clouds and back to on premises. In these increasingly complex IT environments, it's important to focus on what's constant: the data. Every one of our information management solutions - from business continuity to back up and recovery to software defined storage and information governance - is designed around the principle that information is more important than infrastructure. Veritas has the privilege to help the world's organizations - including 86% of the global Fortune 500 - collect, protect. analyze, and optimize their data, even in the most demanding environments.

Zerto

27-43 Wormwood Street, Suite 530 Boston, MA 02210 617-993-6331 info@zerto.com www.zerto.com

Zerto, a Hewlett Packard Enterprise company, empowers customers to run an always-on business by simplifying the protection, recovery, and mobility of on-premises and cloud applications. Zerto's cloud data management and protection platform eliminates the risks and complexity of modernization and cloud adoption across private, public, and hybrid deployments. The simple, software-only platform uses continuous data protection at scale to converge disaster recovery, backup, and data mobility. Zerto is trusted by over 9,500 customers globally and is powering offerings for Microsoft Azure, IBM Cloud, AWS, Google Cloud, Oracle Cloud, and more than 350 managed service providers. www.zerto.com

